

**Faculty of Business Administration, CUHK**  
**Undergraduate Office**

**Exchange Programme 2010/2011**

**Points to Note for outgoing students**

**A. Before Exchange**

Nature	Student concerned	Points to note	Enquiry
<b>1. Suspension of Studies</b>	All students	<ol style="list-style-type: none"> <li>1. All outgoing students must apply <u><i>upon receiving the official acceptance letter from the host university.</i></u></li> <li>2. Bring along the acceptance letter and get the “<b><u>Application for suspension of studies</u></b>” form from Registration and Examinations Section (RGS).</li> <li>3. Complete and send the form to your Programme Office for Chairman’s approval.</li> </ol>	Registration and Examinations Section
<b>2. Change of Study Period</b>	Students who need to extend the study period at CUHK	<ol style="list-style-type: none"> <li>1. Must apply before selecting courses for your expected term of graduation.</li> <li>2. Get the form of “<b><u>Application to Change Period of Study</u></b>” from RGS. Complete and send the form to your Programme Office for Chairman’s approval.</li> </ol>	
<b>3. Course Registration at CUHK</b>	Students going out for exchange in the 1 <sup>st</sup> Term	<ul style="list-style-type: none"> <li>➤ Can register courses at CUHK for the 2<sup>nd</sup> Term in advance during the normal course registration period via Internet or phone in August.</li> </ul>	
<b>4. Course Registration at host university</b>	All students	<ol style="list-style-type: none"> <li>1. To claim a CUHK course as pre-requisite for a course in one's host university, course description and transcript are usually required.</li> <li>2. We advise you to get a copy of the student handbook/prospectus from your host university. Then you may search for the courses that you are interested in and try to match them with the CUHK courses if you would like to apply for Course Equivalence and Unit Exemptions (details please refer to P.3).</li> </ol>	Host university
		<ul style="list-style-type: none"> <li>➤ Brochures of overseas universities are available at the International Asian Studies Programmes (IASP), Office of Academic Links, or the University Library. Students may visit the homepages of their host universities for further information.</li> </ul>	IASP

Nature	Student concerned	Points to note	Enquiry
5. Course Planning	All students	<p><b><u>Credits at CUHK</u></b></p> <ol style="list-style-type: none"> <li>University Regulation 6.7: "A student with recognized qualifications may be exempted from some courses and/or units required for graduation according to the procedure prescribed. Subject to the requirements given in the University Regulations 5.4, no student with such exemptions shall be allowed to graduate unless he shall have:               <ol style="list-style-type: none"> <li>completed at least 60 units of courses at this University;</li> <li>completed at least two-thirds of his Major requirements at this University; and</li> <li>completed at least two-thirds of his Minor requirements at this University, if he wishes to graduate with a Minor."</li> </ol> </li> <li>Grades of courses taken abroad will not be considered in the determination of honours.</li> </ol>	Registration and Examinations Section
		<p><b><u>Must-take BA Course at CUHK</u></b></p> <ul style="list-style-type: none"> <li>You should meet other requirements stipulated by your programme.</li> </ul>	Programme Office
	Integrated BBA students	<p><b><u>Credits at CUHK</u></b></p> <ul style="list-style-type: none"> <li>"In addition to the major, General Education and Physical Education requirements, at least 6 units of courses must be taken outside the Faculty of Business Administration." Courses taken in host universities can be considered as courses taken outside the Faculty of Business Administration.</li> </ul> <p><b><u>Must-take BA Courses at CUHK</u></b></p> <ol style="list-style-type: none"> <li>IBBA students <i>admitted in 2006-07 and thereafter</i> are allowed to claim exemption of <b><u>UP TO TWO COURSES</u></b> within <b>each</b> declared concentration area based on those course(s) completed during overseas exchange.</li> <li><i>Regardless of the year of admission</i>, all IBBA students are required to <b><u>specify the major course(s)</u></b> [i.e. required / concentration / major elective course(s)] when submitting applications for course and unit exemption of major course(s) offered under the IBBA Programme on the strength of the one(s) completed during exchange abroad.</li> </ol>	Undergraduate Office

<b>6. Enquiry on Course equivalence (optional)</b>	All students	<p><b><u>For BA Courses</u></b></p> <ol style="list-style-type: none"> <li>1. In order to help you better plan for your studies abroad, you may enquire for course equivalence via your Programme Office.</li> <li>2. The measure is <b>OPTIONAL</b>. It is not a must for you to enroll in courses that are approved to be equivalent to CUHK courses.</li> <li>3. You can download the forms of "<b><u>Enquiry for Course Equivalence</u></b>" from the web site of the Undergraduate Office of the Faculty of Business Administration.</li> <li>4. You should submit <b>separate forms</b> for courses offered by <b>different departments</b> at CUHK and the course descriptions of the proposed courses (including their pre-requisites and the necessary supporting documents) <b>xeroxed</b> from the original handbook/prospectus or <b>downloaded</b> from the homepage of the host university to your Programme Office. It is very important to <b>put down clearly the Total number of lecture hours</b> for professors' consideration.</li> <li>5. You are advised to keep the course outlines and other relevant materials, which may be needed upon request.</li> <li>6. It usually takes two to four week's time before the results are ready.</li> <li>7. For detailed guidelines, please contact your Programme Office.</li> </ol>	Programme Office
		<p><b><u>For General Education courses</u></b></p> <ol style="list-style-type: none"> <li>1. Download the "<b><u>Application for Course Equivalence (GEE Course)</u></b>" from the web site.</li> <li>2. You should indicate clearly those general education courses taken prior to exchange (including those taken in the current term) on the forms. <b>A copy of relevant transcript(s) should be attached. And, you can enquire for course equivalence of <u>no more than 10 GEE courses.</u></b></li> </ol>	University General Education Office
	PAC students	<p>➤ For students who consider taking professional examinations, it is the student's responsibility to confirm the exemptions and recognitions of his/her qualifications with the relevant professional institutions.</p>	School of Accountancy
	IFAA students	<p>➤ Some of major courses are recognized as VEE validations of SOA examinations. You should check the validations from SOA before you apply course exemption or check with the IFAA Programme in advance.</p>	IFAA Programme
<b>7. Budget Planning</b>	All students	<p>➤ To better plan your budget, you should be aware of the living standard of the host country.</p>	e.g. Ex-outgoing students

## **B. After settling down abroad**

Nature	Student concerned	Points to note	Enquiry
<b>1. Report Contact</b>	All students	<p>➤ You should inform IASP and your Programme Office of your contacts there.</p>	IASP/ Programme Office

<b>3. Get familiar with the new environment</b>	All students	➤ You had better get yourself familiar with your host universities, the countries, the people and different terms used, e.g. dormitory vs hostel, etc. Reader's Digest has a pretty good set of tapes. Besides, you may consult the University Library Audio Visual Centre for information.	IASP / Programme Office
<b>3. Be Careful</b>	Students going to USA/Canada	➤ Crime is not uncommon at USA/Canada universities. Female students are advised not to walk alone at campus after dusk. It is common to request for escort.	

### **C. After returning from exchange programmes**

<b>Nature</b>	<b>Student concerned</b>	<b>Points to note</b>	<b>Enquiry</b>
<b>Course and unit exemptions / Credit Transfer</b>	All students	<ol style="list-style-type: none"> <li>1. You can apply for transferring credits from host universities to CUHK for courses <b>with a "Pass" grade</b> or above.</li> <li>2. You should get the form of "<b><u>Application for Course and Unit Exemptions for students with Post-Secondary Qualifications</u></b>" from RGS in person. You should submit official transcripts from your host university and course materials together with the application forms. RGS will forward all applications to your programme office for follow-up actions.</li> <li>3. Approval for unit exemption for a particular course would be granted on the conditions that (1) the course taken at the host university is approved to be equivalent to a CUHK course; (2) you have duly completed and passed the course at the overseas university; (3) department specific requirements have been met; and (4) no rule of the study programme at CUHK has been violated.</li> <li>4. You should request the host university to send a <b><u>separate</u></b> original transcript (other than the one sending to IASP) obtained overseas to RGS <b><u>directly</u></b>. <b>RGS only accepts this original transcript for processing your credit transfer application.</b></li> </ol>	Registration and Examinations Section
	Integrated BBA students	<ol style="list-style-type: none"> <li>1. IBBA students <i>admitted in 2006-07 and thereafter</i> are allowed to claim exemption of <b><u>up to two courses</u></b> within <b>each</b> declared concentration area based on those course(s) completed during overseas exchange.</li> <li>2. <i>Regardless of the year of admission</i>, all IBBA students are required to <b><u>specify the major course(s)</u></b> [i.e. required / concentration / major elective course(s)] when submitting applications for course and unit exemption of major course(s) offered under the IBBA Programme on the strength of the one(s) completed during exchange abroad.</li> </ol>	Undergraduate Office

<p><b>Course and unit exemptions / Credit Transfer</b> (Continued)</p>	<p>Non-IBBA students</p>	<p>1. <i>Irrespective of the year of admission</i>, all non-IBBA major (including IFAA, HMG, PAC and QFN) students who have been approved to minor in IBBA Programme and/or other minor programmes offered by individual BA departments (i.e. DSE/FIN/MGT/MKT Department) and wish to claim for exemption of the relevant minor course(s) on the strength of the one(s) taken during overseas exchange be required to <b><u>specify the minor course(s)</u></b> which they intend to apply for exemption, hence enabling the offering department to make righteous academic decision <b><u>on a course-to-course basis</u></b>.</p> <p>2. <i>Irrespective of the year of admission</i>, all non-IBBA major (incl. IFAA, HMG, PAC and QFN) students who have been approved to have double minors in IBBA Programme and/or other minor programmes offered by individual BA departments (i.e. DSE/FIN/MGT/MKT Department) and wish to claim for exemption of the relevant minor course(s) <i>on the strength of</i> the one(s) completed during exchange abroad are</p> <ul style="list-style-type: none"> <li>i required to <b><u>specify the minor course(s) which they intend to apply for exemption</u></b>; and</li> <li>ii allowed to claim for exemption of only <b><u>up to two minor courses for simultaneous fulfillment of BOTH minor requirements</u></b> based on the course(s) taken during overseas exchange.</li> </ul>	<p>Undergraduate Office</p>
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## **D. Enquiry Contact List**

<b>Department (Program Office) / Unit</b>	<b>Contact Person</b>	<b>Tel. No.</b>	<b>Fax. No.</b>	<b>E-mail Address / Address</b>	<b>Department Website</b>	<b>Program / Things to handle</b>
<b>Undergraduate Office (Integrated BBA)</b>	Mr Allan Mak	(852) 2609-7745	(852) 2603-5181	<a href="mailto:nfmak@cuhk.edu.hk">nfmak@cuhk.edu.hk</a> Rm. G13, Leung Kau Kui Building	<a href="http://www.baf.cuhk.edu.hk/Programmes/undergrad.html">http://www.baf.cuhk.edu.hk/Programmes/undergrad.html</a>	- Exchange Programme application & enquiry - IBBA students' academic matters
<b>School of Accountancy (PAC)</b>	Mr Alan Wong	(852) 2609-7744	(852) 2603-5114	<a href="mailto:alanw@cuhk.edu.hk">alanw@cuhk.edu.hk</a> Rm. 210, Leung Kau Kui Building	<a href="http://www.baf.cuhk.edu.hk/Acy">http://www.baf.cuhk.edu.hk/Acy</a>	- PAC students' academic matters
<b>School of Hotel and Tourism Management (HMG)</b>	Ms Maggie Ho	(852) 2609-8590	(852) 2603-7724	<a href="mailto:maggieho@baf.msmail.cuhk.edu.hk">maggieho@baf.msmail.cuhk.edu.hk</a> Rm. 611, Tin Ka Ping Building	<a href="http://shm.baf.cuhk.edu.hk/">http://shm.baf.cuhk.edu.hk/</a>	- HMG students' academic matters
<b>Department of Finance (IFAA &amp; QFN)</b>	Miss Ruby Ching (IFAA)	(852) 2609-7849	(852) 2603-6586	<a href="mailto:ruby@cuhk.edu.hk">ruby@cuhk.edu.hk</a> Rm. 220, Leung Kau Kui Building	<a href="http://www.baf.cuhk.edu.hk/fin">http://www.baf.cuhk.edu.hk/fin</a>	- QFN & IFAA students' academic matters
	Miss Doris Chan (QFN)	(852) 2696-1853	(852) 2603-6586	<a href="mailto:dorischan@baf.msmail.cuhk.edu.hk">dorischan@baf.msmail.cuhk.edu.hk</a> Rm. 224, Leung Kau Kui Building		
<b>IASP, Office of Academic Links</b>	Mr Soma LAU (Americas)	(852) 3163-4002	(852) 2603-5045	<a href="mailto:somalau@cuhk.edu.hk">somalau@cuhk.edu.hk</a>	<a href="http://www.cuhk.edu.hk/oal">http://www.cuhk.edu.hk/oal</a>	- Non-BA academic and general enquiry - Non-academic enquiry
	Ms Claire LI (Europe & South Africa)			<a href="mailto:claireli@cuhk.edu.hk">claireli@cuhk.edu.hk</a>		
	Ms Jasmine WONG (Asia and Oceania)			<a href="mailto:jasminewym@cuhk.edu.hk">jasminewym@cuhk.edu.hk</a> Lady Ho Tung Hall		
<b>Registration and Examinations Section (RGS)</b>	-	(852) 2609-8964	(852) 2603-5129	<a href="mailto:ugadmin@cuhk.edu.hk">ugadmin@cuhk.edu.hk</a> Sui-Loong Pao Building, CUHK, Shatin, N.T., H.K.	<a href="https://rgsntlrgs.cuhk.edu.hk/rws_prd_life/main.asp">https://rgsntlrgs.cuhk.edu.hk/rws_prd_life/main.asp</a>	- Suspension of Studies - Change of Period of Study - Credits at CUHK - Course and Unit Exemptions / Credit transfer

**THE CHINESE UNIVERSITY OF HONG KONG**  
**Faculty of Business Administration**  
**Undergraduate Office**

**Result of Applications for Course Equivalence in 2006-07, 2007-08 and 2008-09**

**Australia****Host University: University of Queensland, Australia**

University of Queensland, Australia		CUHK		Result
Code	Course Title	Code	Course Title	
MGTS1601	Organizational Behavior	*MGT3010	Organizational Behavior	Yes
MKTG2504	International Marketing	*MKT3050	Global Marketing	Yes

**Host University: Macquarie University, Australia**

Macquarie University, Australia		CUHK		Result
Code	Course Title	Code	Course Title	
MKTG203	Consumer Behaviour	%MKT3020	Consumer Behaviour	Yes
MKTG207	Services Marketing	%MKT4030	Service Marketing	Yes
HIST264	Travel, Tourism and Cultural Production	%ANT3370	Tourism and Culture	Yes
TIBT306	International Marketing	@MKT3050	Global Marketing Management	Yes
TGIM201	Global Issues	@3 Units in Area C)	Society and Culture	Yes
TICT201	Intercultural Communication	@3 Units in Area C)	Society and Culture	Yes

**Host University: La Trobe University, Australia**

La Trobe University, Australia		CUHK		Result
Code	Course Title	Code	Course Title	
LST1BSL	Business Law	%ACY3050	Business Law	Yes
MKT20BE	Organisational Behaviour	%MGT3010	Organizational Behaviour	Yes
MKT3MRE	Marketing Research	%MKT3010	Marketing Research	Yes
MKT2SMA	Services Marketing	%MKT4030	Services Marketing	Yes

**Host University: The University of Adelaide, Australia**

The University of Adelaide, Australia		CUHK		Result
Code	Course Title	Code	Course Title	
CORFIN3009	Portfolio Theory and Management III	@FIN3080	Investment Ana & Portfolio Mgt	Yes
FREN1002	French IA: Beginners' French	@FRE1110	French Language: Beginners I	Yes
ENGL1104	Professional English (ESL)	@ELT3110	Bus Commun (For Stu of Fa of BA)	Yes

**Host University: University of South Australia, Australia**

University of South Australia, Australia		CUHK		Result
Code	Course Title	Code	Course Title	
BANK2006	International Currency and Banking Markets	@FIN3020	International Finance	Yes
BUSS3023	Strategic Management	@MGT4010	Business Policy and Strategy	Yes
ECON3004	Applied Business Econometrics	@ECO3121	Introductory Econometrics	Yes

Remarks: \* units exempted for the year of 2006-2007

% units exempted for the year of 2007-2008

@ units exempted for the year of 2008-2009

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**Host University: Australian National University, Australia**

Australian National University, Australia		CUHK		Result
Code	Course Title	Code	Course Title	
FINM3002	International Financial Management	@FIN3020	International Finance	Yes
MGMT2007	Organisational Behaviour	@MGT3010	Organizational Behaviour	Yes
MKTG2033	Advertising	@MKT3030	Integrated MKT Communication	Yes
ANTH2132	Food for Thought: Anthropological Theories of Food and Eating	@ANT3350	Food and Culture	Yes

**Canada****Host University: Queen's University, Canada**

Queen's University, Canada		CUHK		Result
Code	Course Title	Code	Course Title	
COMM341	Introduction of Production and Operations Management	*DSE2030	Operations Management	Yes
COMM322	Finance Management: Strategy	@*FIN3088	Corporate Finance: Theory and Practice	Yes
COMM329	Management of Financial Institutions	*FIN3020	International Finance	Yes
COMM329	Management of Financial Institutions	*FIN3030	Management of Financial Institutions	Yes
COMM353	Man. In a Multicultural Environ	@MGT4140	International Human Resource Mgt	Yes
COMM333	Marketing Strategy	@MKT4040	Strategic Marketing	Yes
COMM323	Budgeting & Financial Planning	@FIN4080	Cases in Corporate Finance	Yes
COMM358	Human Resource Management	@MGT3040	Human Resource Plan'G & Staffing	Yes

**Host University: University of Alberta, Canada**

University of Alberta, Canada		CUHK		Result
Code	Course Title	Code	Course Title	
FIN442	International Financial Markets	@FIN3020	International Finance	Yes
FIN413	Risk Management	@*FIN4110	Options and Futures	Yes
FIN418	Fixed Income	@FIN4120	Fixed Income Securities Analysis	Yes
JAPAN101	Basic Japanese I	*JAS1450	Practical Japanese (Foundation I)	Yes
MARK312	Marketing Research	*MKT3010	Marketing Research	Yes
MARK320	Consumer Behavior	*MKT3020	Consumer Behavior	Yes
FIN414	Operation of Financial Inst	@FIN3030	Mgt of Financial Institutions	Yes
SMO417	Managing Workforce: Intl Persp	@MGT4140	International Human Resource Mgt	Yes
LING101	Intro to Linguistic Analysis	@LIN1002	Invitation to Linguistics	Yes
SOC100	Introductory Sociology	@SOC1001	Introduction of Sociology	Yes

**Host University: University of Toronto, Canada**

University of Toronto, Canada		CUHK		Result
Code	Course Title	Code	Course Title	
STA221H1	Practice of Statistics II	%DSE2020	Statistical Analysis for Business Decisions II	Yes
MGT371H1	Business Information System	*DSE2050	Information Systems and E-Commerce	Yes
MGT431H1	Advanced Topics Corporate Finance	*FIN4080	Cases in Corporate Finance	Yes
MGT438H1	Futures and Options	*FIN4110	Options and Futures	Yes
MGT460H1	Human Resource Management	*MGT2040	Human Resource Management	Yes
MGT262H1	Organizational Behavior	*MGT3010	Organizational Behavior	Yes
MGT363H1	Organizations Design	*MGT4030	Organizations Design and Change	Yes

Remarks: \* units exempted for the year of 2006-2007

% units exempted for the year of 2007-2008

@ units exempted for the year of 2008-2009

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**Host University: York University, Canada**

York University, Canada		CUHK		Result
Code	Course Title	Code	Course Title	
FINE3100C	Financial Management	*FIN3088	Corporate Finance: Theory and Practice	Yes
OBIR4200	Management of Human Resources	*%MGT2040	Human Resources Management	Yes
IBUS3100	Introduction to International Business	*MGT2510	Introduction to International Business	Yes
MKTG4150	Consumer Behavior	@*%MKT3020	Consumer Behavior	Yes
MKTG4400	International Marketing	*%MKT3050	Global Marketing Management	Yes
MKTG4560	E-commerce and the Art of High Marketing	%MKT4080	Internet Marketing	Yes
SGMT4010	Management of the Business Enterprise	*MGT4010	Business Policy and Strategy	Yes
SGMT3000A	Strategic Management	@MGT4010	Business Policy and Strategy	Yes
SGMT3000S	Strategic Management	@MGT4010	Business Policy and Strategy	Yes
OBIR4500A	Developing Management Skills	@MGT4080	Manager'L Skills for Mod Manager	Yes
OBIR4500R	Developing Management Skills	@MGT4080	Manager'l Skills for Mod Manager	Yes
OBIR4350A	The Management of Change	@MGT4130	Consultancy & Change Management	Yes
OBIR4350R	The Management of Change	@MGT4130	Consultancy & Change Management	Yes
MKTG4150R	Consumer Behaviour	@MKT3020	Consumer Behaviour	Yes

**Host University: University of Victoria, Canada**

University of Victoira, Canada		CUHK		Result
Code	Course Title	Code	Course Title	
COM400	Strategic Management	%MGT4010	Business Policy and Strategy	Yes
IB409	Selected Topics: IB Mgmt Doing Business In China	%MGT4510	China Business	Yes

**Host University: Simon Fraser University, Canada**

Simon Fraser University, Canada		CUHK		Result
Code	Course Title	Code	Course Title	
BUS347	Consumer Behavior	%MKT3020	Consumer Behaviour	Yes
GDST200	Think. About Gender	%GEN2192	Women, Men and Culture	Yes
PSYC100	Intro. Psychology I	%PSY1000	General Psychology	Yes
PSYC100	Intro Psychology I	@UGD258S	Psychology of Everyday Life	Yes
ECON105	Principles of Macroeconomics	@DSE1040	Eco for Business Studies II	Yes
BUS440	Mgmt Decision Making	@DSE3020	Computer Simulation in Mgt	Yes
BUS346	International Bus	@MGT2510	Intro to International Business	Yes
BUS272	Behavior in Organizations	@MGT3010	Organizational Behaviour	Yes
ENGL199W	Introduction to Univ Writing	@ELT2402	Academic Writing I	Yes

**Host University: University of Calgary, Canada**

University of Calgary, Canada		CUHK		Result
Code	Course Title	Code	Course Title	
MKTG465	Marketing Research	%MKT3010	Marketing Research	Yes
SOCI353	Urban Sociology	%SOC2208	Urban Sociology	Yes

Remarks: \* units exempted for the year of 2006-2007

% units exempted for the year of 2007-2008

@ units exempted for the year of 2008-2009

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**Host University: The University of Western Ontario, Canada**

The University of Western Ontario, Canada		CUHK		Result
Code	Course Title	Code	Course Title	
4463B1	International Finance	@FIN3020	International Finance	Yes
4413B1	Derivatives and Risk Management (1)	@FIN4110	Options and Futures	Yes
4413B2	Derivatives and Risk Management (2)	@FIN4110	Options and Futures	Yes
4457B1	Performance Measurement	@MGT4050	Performance & Compensation Mgt	Yes
4480B2	Global Strategy (2)	@MGT4150	Global Strategy	Yes

**Host University: University of Waterloo, Canada**

University of Waterloo, Canada		CUHK		Result
Code	Course Title	Code	Course Title	
AFM101	Core Concepts of Accounting Information	@ACY1111	Introductory Fin'L Accounting	Yes
ECON102	Introduction to Macroeconomics	@DSE1040	Eco for Business Studies II	Yes
STAT220	Introduction to Statistical Methods I	@DSE2010	Sta Ana for Bus Decisions I	Yes
ECON371	Business Finance 1	@FIN2010	Financial Management	Yes
ACTSC221	Mathematics of Investment	@FIN2210	Interest Theory and Finance	Yes
HRM200	Basic Human Resources Management	@MGT2040	Human Resource Management	Yes

**Host University: University of Ottawa, Canada**

University of Ottawa, Canada		CUHK		Result
Code	Course Title	Code	Course Title	
ADM4338	International Human Resource Management	@MGT4140	International Human Resource Mgt	Yes
ECO3151	Introduction to Econometrics	@ECO3121	Introductory Econometrics	Yes
FLS1510	Oral and Written Communication in French as a Second Language: Beginner Level	@FRE1110	French Language: Beginners I	Yes
FLS1511	Oral and Written Communication in French as a second Language: Elementary Level I	@FRE1210	French Language: Beginners II	Yes
ADM3337	Compensation Administration	@MGT4050	Performance & Compensation Mgt	Yes
ADM3322	Services Marketing	@MKT4030	Service Marketing	Yes

**Host University: Ryerson University, Canada**

Ryerson University, Canada		CUHK		Result
Code	Course Title	Code	Course Title	
CMHR623	Recruitment and Selection	@MGT3040	Human Resource Plan'G & Staffing	Yes

**China**

**Host University: Tsing Hua University, China**

Tsing Hua University, China		CUHK		Result
Code	Course Title	Code	Course Title	
40510113	International Finance	@*%FIN3020	International Finance	Yes
40510793	Emerging Market Finance	*FIN4030	Selected Topics in China	No
30510763	Intermediate Macroeconomics	@%DSE3080	Macroeconomics for Managers	Yes
30611143	Chinese Society	%UGA2190	China Society	Yes
00611713	China Society	%UGA2190	China Society	Yes
00510142	Contract Law	%LAW3115	Economics and Civil Law of China	Yes
00611792	After Happiness: Between Chinese & Western	@2 Units in	Self and Humanity	Yes

Remarks: \* units exempted for the year of 2006-2007

% units exempted for the year of 2007-2008

@ units exempted for the year of 2008-2009

	Ethics	Area D)		
40510652	Organizational Design and Human Resource Management Economics	@MGT4030	Organization Design and Change	Yes
40510652	Organizational Design and Human Resource Management Economics	@MGT2040	Human Resource Management	Yes
00430093	Introduction to Astronomy	@UGB240M	Astronomy	Yes
10420243	Stochastic Mathematical Methods	@MAT3280	Introductory Probability	Yes
10610193	Outline of Modern Chinese History	@UGA2300	Chi from Tradition to Modernity	Yes
40510073	Advanced Financial Accounting	@ACY3111	Advanced Financial Accounting	Yes
40661262	Securities Regulation	@ACY3251	Securities Regulation	Yes
40510223	Production and Operation Management	@DSE2030	Operations Management	Yes
00510413	Principles of Macroeconomics and Reality	@DSE3080	Macroeconomics for Managers	Yes
40510122	International Trade	@ECO44110	International Trade	Yes
10640902	Business English Listening and Speaking (2)	@ELT3110	Bus Commun (For Stu of Fa of BA)	Yes
00640582 & 30510912 & 30640192	Advanced English Listening & Speaking Business Issues Business Communication English Writing (4)	@ELT3110	Bus Commun (For Stu of Fa of BA)	Yes

### Host University: Peking University, China

Peking University, China		CUHK		Result
Code	Course Title	Code	Course Title	
---	China's Economics Reform and Development	%ECO3310	Economy of China	Yes
---	Money and Finance	%ECO3410	Money and Banking	Yes
---	Corporate Finance	%FIN3088	Corporate Finance: Theory & Practice	Yes
---	Logic And Critical Thinking	%UGD111A	Logic and Argumentation	Yes
---	Advertisement Management	%MKT3030	Integrated Marketing Communication	Yes
---	Special Topics in Marketing	%MKT4050	Seminar in Marketing	Yes
---	Selected Reading in Shakespeare	%ENG4500	Shakespeare	Yes
---	Chinese Calligraphy	%FAA1110	Principles of Chinese Calligraphy	Yes
---	Shui-Mo Painting	%FAA1130	Principles of Chinese Painting	Yes
---	The Special Topics on Japanese Culture and Art	%JAS1100	Introduction to Japanese Culture & Society	Yes
---	Modern Astronomy	%( 2 Units in Area B)	Nature, Technology and the Environment	Yes
---	Introduction to Psychology	%( 2 Units in Area C )	Society and Culture	Yes
---	Human Resource Management	@MGT2040	Human Resource Management	Yes
---	A Comparative Study of Chinese and Western Cultures	@(2 Units in Area C)	Society and Culture	Yes
---	Ancient Chinese Culture	@UGA2100	Outline of Chinese Culture	Yes
---	Geomorphology	@GRM2201	Geomorphology	Yes

### Host University: Fudan University, China

Fudan University, China		CUHK		Result
Code	Course Title	Code	Course Title	
---	整合營銷溝通	%MKT3030	Integrated Marketing Communication	Yes
---	組織市場營銷	%MKT4010	Organizational Marketing	Yes
---	創業學	%MGT4040	Entrepreneurship & New Venture Management	Yes
---	企業診斷與分析	%MGT4130	Consultancy & Change Management	Yes
---	金融實務 & 中級財務管理	%FIN3088	Corporate Finance : Theory and Practice	Yes
---	邏輯與思維方法	@UGD110A	Logic	Yes

Remarks: \* units exempted for the year of 2006-2007

% units exempted for the year of 2007-2008

@ units exempted for the year of 2008-2009

Xv08wn01\_Xv08wn01\_Course equivalence result\_2008-09 (3 Yrs)\_090803.doc

**Host University: Zhejiang University, China**

Zhejiang University, China		CUHK		Result
Code	Course Title	Code	Course Title	
---	Strategic Management In Business	%MGT4010	Business Policy And Strategy	Yes

**Host University: Shanghai Jiao Tong University, China**

Shanghai Jiao Tong University, China		CUHK		Result
Code	Course Title	Code	Course Title	
---	International Finance	%FIN3020	International Finance	Yes
---	International Trade Strategy	MGT4150	Global Strategy	NO

**Macau****Host University: University of Macau, China**

University of Macau, China		CUHK		Result
Code	Course Title	Code	Course Title	
ACCT200 & ACCT201	Principles of Accounting I & Principles of Accounting II	*ACY1111	Introductory Financial Accounting	Yes
ECIF101	Introduction to Microeconomics	*DSE1030	Eco for Business Studies I	Yes
ECIF100	Introduction to Macroeconomics	*DSE1040	Eco for Business Studies II	Yes
MSOR210	Statistics I	*DSE2010	Statistics Analysis For Business Decisions I	Yes
CBIS111 & CBIS250	Computer Applications & Information Management Concepts	*DSE2050	Information Systems and E-Commerce	Yes
MGMT102	Principles of Management	*MGT1020	Principles of Management	Yes
MKTG303	Marketing Management	*MKT2010	Marketing Management	Yes
INTL201	Introduction to International Business	*MGT2510	Introduction to International Business	Yes
MGMT232	Business Law	*ACY3050	Business Law	No
MSOR211	Statistics II	*DSE2020	Statistics Analysis For Business Decisions II	No

**Host University: Macau Polytechnic Institute, China**

Macau Polytechnic Institute, China		CUHK		Result
Code	Course Title	Code	Course Title	
---	微觀經濟學	%DSE1030	Economics for Business studies I	Yes
---	宏觀經濟學	%DSE1040	Economics for Business studies II	Yes
---	管理學導論	%MGT1020	Principles of Management	Yes
---	財務分析	%FIN2010	Financial Management	Yes

**Taiwan****Host University: National Taiwan University, Taiwan**

National Taiwan University, Taiwan		CUHK		Result
Code	Course Title	Code	Course Title	
---	Database Systems	@DSE4070	Data & Knowledge Management	Yes
---	Ethnoarchaeology	@ANT3321	Topics in Anthropology	Yes
---	Philosophical Reasoning and Ethics	@PHI2000	Ethics	Yes

Remarks: \* units exempted for the year of 2006-2007

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Xv08wn01\_Xv08wn01\_Course equivalence result\_2008-09 (3 Yrs)\_090803.doc

**Denmark****Host University: Copenhagen Business School, Demark**

Copenhagen Business School, Demark		CUHK		Result
Code	Course Title	Code	Course Title	
HAR63	English Skills for Business Students	*ELT3110	Business Communication	Yes
AR51	Oral Communication Skills in English	*GEU2012	English for Leadership	Yes
HAE42	Organizational Behavior	@*%MGT3010	Organizational Behavior	Yes
HEE31	Organizational Behavior	%MGT3580	Global Enterprise Management	Yes
HE30	Business Strategy	*MGT4010	Business Policy and Strategy	Yes
HAE33	Human Resource Management	*MGT4140	International Human Resource Management	Yes
HAE33	International Human Resource Management	@%MGT4140	International Human Resource Management	Yes
2030	Service Marketing First year Project	*%MKT4030	Service Marketing	Yes
VIMA	International Mergers and Acquisitions	*%FIN4050	Merges and Acquisitions	Yes
BLC VIMA	International Mergers and Acquisitions	@%FIN4050	Merges and Acquisitions	Yes
HAS28	Societies in Transition	%ECO3240	Economics of Transition	Yes
HA E87	Social Entrepreneurship	%( 2 units in Area C)	Society and Culture	Yes
BLE GSGB	Government and Society in Great Britain	%( 1 units in Area C)	Society and Culture	Yes
MLE139	Denmark and the Danes	%( 2 units in Area C)	Society and Culture	Yes
HA-E54	Organizing Global Business and Marketing	@%MKT3050	Global Marketing	No
HE74	Marketing Communication and Brand Management	MKT4040	Strategy Marketing	No
HAE80	Foreign Direct Investment and the Multinational Corporation	@MGT2510	Intro to International Business	Yes
HASSHFR	Strategy and Management of the Human and Financial Resources	@MGT4010	Business Policy and Strategy	Yes
HAE35	Eu the European Market and Business Strategy	@MGT4550	European Business	Yes

**Host University: University of Copenhagen, Demark**

University of Copenhagen, Demark		CUHK		Result
Code	Course Title	Code	Course Title	
---	WTO and the Global Political Economy of the Trade	%GPA2450	Introduction to Political Economy	Yes
---	Ideas, Institution and Power in Europe's Periphery	%GPA3160	Governance of European Union	Yes
---	International Finance	@FIN3020	International Finance	Yes
---	Private Equity and Hedge Funds	@FIN4089	Fund Mgt and Asset Allocation	Yes
---	Advanced Strategic Management	@MGT4010	Business Policy and Strategy	Yes
---	Corporate Finance and Incentives	@FIN3088	Corporate Fin: Theory & Practice	Yes

**United Kingdom****Host University: Aston University, U.K.**

Aston University, U.K.		CUHK		Result
Code	Course Title	Code	Course Title	
BF1114	Introduction To Management Accounting	%ACY1112	Management Accounting For Decision Making	Yes
BS1102	Economic Environment of Business	%DSE1030	Economics For Business Studies I	Yes
BN1106	Business Decision Analysis	%DSE2010	Statistical Analysis For Business Decisions I	Yes
BN1135	Principles of Operations Management	%DSE2030	Operations Management	Yes
BH1109	International Perspectives in Organisations	%MGT2510	Introduction To International Business	Yes
BS2232	Business Policy	MGT4010	Business Policy And Strategy	NO

Remarks: \* units exempted for the year of 2006-2007

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Xv08wn01\_Xv08wn01\_Course equivalence result\_2008-09 (3 Yrs)\_090803.doc

BM2214	Marketing Management	@%MKT2010	Marketing Management	Yes
BF3312	Management of Taxation	@ACY3161	Taxation	Yes
BF3334	International Finance	@FIN3020	International Finance	Yes
BF3314	Advanced Financial Management	@FIN4110	Options and Futures	Yes
BH2212	Theories and Practice of HRM	@MGT2040	Human Resource Management	Yes
BM3399	Strategic Management	@MGT4010	Business Policy and Strategy	Yes
BL2294	Aspects of Business Law	@ACY3050	Business Law	Yes
BN1160 & BN3369	Information Technology in Business Advanced Business Computing	@DSE2050	Information Systems & E-Commerce	Yes
BM2249	Principles of Services Marketing	@MKT4030	Service Marketing	Yes
BM2243	E-Marketing	@MKT4080	Internet Marketing	Yes
BF3351	Finance	@ (3 Units in Elective)		Yes
BM2250	Business to Business Marketing	@ (3 Units in Elective)		Yes
BN2216	Operations Management	@ (3 Units in Elective)		Yes

**Host University: University of Cambridge (International Summer School)**

University of Cambridge		CUHK		Result
Code	Course Title	Code	Course Title	
A13	A History of Science to the Early Middle Ages	%(3 Units in Area B)	Nature, Technology and the Environment	Yes
A13	Nature and the Natural: A History of Scientific and Religious Ideas	%(3 Units in Area B)	Nature, Technology and the Environment	Yes
B06	Aspects of Law and the English Legal Process	%(3 Units in Area C)	Society and culture	Yes
C03	An Introduction to Moral Philosophy	%UGC2840	Applied Ethics	Yes

**Host University: University of Cambridge, U.K.**

University of Cambridge, U.K.		CUHK		Result
Code	Course Title	Code	Course Title	
D02	An Introduction to Ancient Egyptain Religion	@(3 Units in Area C)	Society and Culture	Yes
E03	History Everywhere – The Landscapes of England	@(3 Units in Area C)	Society and Culture	Yes

**Host University: City University, U.K.**

City University, U.K.		CUHK		Result
Code	Course Title	Code	Course Title	
FR3101	Derivatives Trading and Hedging	%FIN4110	Options and Futures	Yes
FR3100	Fixed Income Portfolio	%FIN4120	Fixed Income and Securities Analysis	Yes
BS3107	Advanced Strategic Management	%MGT4010	Business Policy and Strategy	Yes
BS3201	Strategic Marketing	%MKT4040	Strategic Marketing	Yes
MS3210	New Technologies in Marketing	%MKT4080	Internet Marketing	Yes

**Host University: University of Manchester, U.K.**

University of Manchester, U.K.		CUHK		Result
Code	Course Title	Code	Course Title	
BMAN32001	Human Resource Management	@MGT2040	Human Resource Management	Yes
BMAN20007	Consumer Behaviour	@MKT3020	Consumer Behaviour	Yes
BMAN30014	Services Marketing	@MKT4030	Service Marketing	Yes

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Xv08wn01\_Xv08wn01\_Course equivalence result\_2008-09 (3 Yrs)\_090803.doc

BMAN21020	Financial Reporting & Accountability	@ACY2112	Financial Reporting II	Yes
LAWS20510	Business Law (Management Programmes)	@ACY3050	Business Law	Yes
BMAN30702	Corporate Control and Governance	@ACY3216	Corporate Governance	Yes
BMAN20031	Operations Management	@DSE2030	Operations Management	Yes
BMAN20072	Investment Analysis	@FIN3080	Investment Ana & Portfolio Mgt	Yes
BMAN30111	Advanced Corporate Finance	@FIN3088	Corporate Fin: Theory & Practice	Yes
BMAN30091	Financial Derivatives	@FIN4110	Options and Futures	Yes
BMAN30242	Financial Engineering	@FIN4120	Fixed Income Securities Analysis	Yes
BMAN22020	Marketing Research	@MKT3010	Marketing Research	Yes
BMAN21020	Financial Reporting & Accountability	@ACY2111	Financial Reporting I	Yes
LAWS20510	Business Law (Management Programmes)	@ACY3151	Company Law	Yes
CARS20021	Leadership in Action	@GEU2018	Leadership in Practice	Yes

**Host University: University of Essex, U.K.**

University of Essex, U.K.		CUHK		Result
Code	Course Title	Code	Course Title	
EC247	Financial Instruments and Capital Markets	@FIN3010	Financial Markets	Yes
AC215	Introduction to Banking	@FIN3040	Commercial and Central Banking	Yes
AC343	Financial Markets and Monetary Policy	@ECO3410	Money and Banking	Yes
EC336	Economic Development in a Global Perspective	@ECO3460	Development Economics	Yes

**France**

**Host University: L' universite Jean Moulin Lyon3, France**

L' universite Jean Moulin Lyon3, France		CUHK		Result
Code	Course Title	Code	Course Title	
10901103	Francais Langue Etrangere (Self)	%FRE2210	French Language: Intermediate II	Yes

**Host University: Lille Catholic University, France**

Lille Catholic University, France		CUHK		Result
Code	Course Title	Code	Course Title	
IBSE69E & MGT162E	International Enterprise Project Management & International Strategic Management	%MGT3580	Global Enterprise Management	Yes
LAN932F	Francais Semi-Debutant II: Langue et Civilisation	%FRE1210	French Language: Beginners II	Yes

**Host University: Universite Catholique de Lyon, France**

Universite Catholique de Lyon, France		CUHK		Result
Code	Course Title	Code	Course Title	
---	Sejour Lingistique Intesif en France (Niveau: Initiation 2)	%FRE1110 & FRE1210	French Language: Beginners I & French Language: Beginners II	Yes
---	Sejour Lingistique Intesif en France (Niveau B1)	@%FRE3110 & FRE3210	French Language: Advanced I & French Language: Advanced II	Yes

**Host University: Universite Catholique de Lille, France**

Universite Catholique de Lille, France		CUHK		Result
Code	Course Title	Code	Course Title	
MGT161E & IBSI63E	International Management & International Business	@MGT2510	Intro to International Business	Yes

Remarks: \* units exempted for the year of 2006-2007

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Xv08wn01\_Xv08wn01\_Course equivalence result\_2008-09 (3 Yrs)\_090803.doc

MGT162E & IBS168E	International Strategic Management Doing Business in the New Europe	@MGT4150	Global Strategy	Yes
MKTE76E	Retail Marketing Strategy	@MKT4020	Retail and Channel Management	Yes
MKT178E	Services Marketing	@MKT4030	Service Marketing	Yes
MKTMA-EI2 6UE	Services Marketing	@MKT4030	Service Marketing	Yes
MGT168E & MGT301E	Motivation and Rewards System Human Resources Management: Organisational Behaviour	@MGT3010	Organization Behaviour	Yes
MGT162E & IBSM65E	International Strategic Management International Corporate Governance	@MGT4150	Global Strategy	Yes
IBS168E & MGT163E	Doing Business in the New Europe Managing SME's	@MGT4550	European Business	Yes
MGT151E & MGT159E	Decisions and Leadership Employment Relations in a Global Network Environment	@MGT4610	Int'L Relations for Global Mgrs	Yes
MGTE79E & MGT151E	Public Speaking Decisions and Leadership	@COM3553	Public Speaking	Yes
MGTB3-CE O1UE	Strategic Management	@MGT4010	Business Policy and Strategy	Yes
LANTR-OE0 6UF	Francais Intermediaire 1: Langue Et Civilisation	@FRE3110	French Language: Advanced I	Yes

**Host University: Institut Catholique de Toulouse, France**

Institut Catholique de Toulouse, France		CUHK		Result
Code	Course Title	Code	Course Title	
---	Cours Intensifs de Francais Langue Etrangere (Niveau: Moyen 1)	%FRE3110	French Language: Advanced I	Yes
---	Cours Intensifs de Francais Langue Etrangere (Niveau: Moyen 1)	%FRE3210	French Language: Advanced II	Yes

**Korea**

**Host University: Yonsei University, Korea**

Yonsei University, Korea		CUHK		Result
Code	Course Title	Code	Course Title	
C12 3147	Strategic Management	*MGT4010	Business Policy and Strategy	Yes
BIZ 2121	Production & Operations Management	%DSE2030	Operations Management	Yes
BIZ 3122	International Finance Markets	%FIN3020	International Finance	Yes
BIZ 3162	Money And Banking	%FIN3040	Commercial And Central Banking	Yes
BIZ 3120	Investment Theory	%FIN3080	Investment Analysis & Portfolio Management	Yes
BIZ 3158	Business Communication	@*%ELT3110	Business Communication (For STU of FA of BA)	Yes
BIZ3147	Strategic Management	@MGT4010	Business Policy and Strategy	Yes
ECO3131	International Trade	@ECO4410	International Trade	Yes
IEE1001	Beginning Korean Language I	@KOR1110 @KOR1210	Korean Language: Beginners I & Korean Language: Beginners II	Yes
BIZ1102	Organizational Behavior	@MGT3010	Organizational Behaviour	Yes
IEE1001	Beginning Korean Language I	@KOR1210 @KOR2110	Korean Language: Beginners II Korean Language: Intermediate I	Yes
IEE1001	Beginning Korean Language I	@KOR1110	Korean Language: Beginners I	Yes

**Host University: Seoul National University, Korea**

Seoul National University, Korea		CUHK		Result
Code	Course Title	Code	Course Title	
---	Organizational Behavior	@*%MGT3010	Organizational Behavior	Yes
---	Corporate Strategy	@*%MGT4010	Business Policy and Strategy	Yes

Remarks: \* units exempted for the year of 2006-2007

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Xv08wn01\_Xv08wn01\_Course equivalence result\_2008-09 (3 Yrs)\_090803.doc

---	Consumer Distribution	%MKT4020	Retail and Channel Management	Yes
---	Game Theory and its Application	%UGB253N	Games and Strategic Thinking	Yes
---	Literati Culture in East Asia	%( 3 Units in Area C)	Society and Culture	Yes
---	Understanding Asian Philosophy	%( 3 Units in Area D)	Self and Humanities	Yes
---	Italian I	%ITA1110	Italian Language: Beginners I	Yes
---	Korean Language & Culture Program (Level: Beginner I)	%KOR1110	Korean Language: Beginners I	Yes
---	Korean Language & Culture Program	%KOR1110 %KOR1210	Korean Language: Beginners I Korean Language: Beginners II	Yes
---	Korean Language & Culture Program (Class Level: I)	%(6 credits transferred)		Yes
---	Quantitative Business Analysis	@DSE3010	Management Science	Yes
---	The Korean Economy: History and Recent Changes	@(3 Units in Area C)	Society and Culture	Yes
---	Korean Language & Culture Program: Beginner I	@KOR1210	Korean Language: Beginners II	Yes

**Host University: Korea University, Korea**

Korea University, Korea		CUHK		Result
Code	Course Title	Code	Course Title	
---	International Financial Management (English)	%FIN3020	International Finance	Yes
---	Investments (English)	%FIN3080	Investment Analysis & Portfolio Management	Yes
---	International Mergers, Acquisitions And Strategic Alliances (English)	%FIN4050	Mergers & Acquisitions	Yes
---	Management Strategy (English)	%MGT4010	Business Policy And Strategy	Yes
---	Beginner's Korean 1	%KOR1110	Korean Language: Beginners 1	Yes
---	Beginner's Korean I	@KOR1210	Korean Language: Beginners II	Yes
---	Corporate Finance (English)	@FIN3088	Corporate Fin: Theory & Practice	Yes
---	International Business (English)	@MGT2510	Intro to International Business	Yes
---	Intermediate Accounting I (English)	@ACY2111	Financial Reporting I	Yes
---	Contemporary Korea (English)	@UGC2973	Korean Society and Culture	Yes

**Host University: Pusan National University, Korea**

Pusan National University, Korea		CUHK		Result
Code	Course Title	Code	Course Title	
---	Consumer Behavior	%MKT3020	Consumer Behaviour	Yes
---	Marketing Research	@MKT3010	Marketing Research	Yes

**Host University: Ewha Women University, Korea**

Ewha Women University, Korea		CUHK		Result
Code	Course Title	Code	Course Title	
10023	The World & Christianity	%( 2 units in Area D)	Self and Humanities	Yes
10833	Understanding World Heritages in Korea	%GEN2222	Korean Culture, Language & Eco	Yes
10803	Beginner Korean (Speaking/ Listening)	%KOR 1110	Korean Language: Beginners 1	Yes
10804	Beginner Korean (Reading/Writing)	%KOR1210	Korean Language: Beginners II	Yes

**Host University: Sungkyunkwan University, Korea**

Sungkyunkwan University, Korea		CUHK		Result
Code	Course Title	Code	Course Title	
---	Financial Markets and Institutions	@FIN3030	Mgt of Financial Institutions	Yes

Remarks: \* units exempted for the year of 2006-2007

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Xv08wn01\_Xv08wn01\_Course equivalence result\_2008-09 (3 Yrs)\_090803.doc

---	Strategic Management	@MGT4010	Business Policy and Strategy	Yes
---	International Finance	@ECO4420	International Finance	Yes

**Japan****Host University: Keio University, Japan**

Keio University, Japan		CUHK		Result
Code	Course Title	Code	Course Title	
902	Introduction to the Arts of Japan	% (1 unit in Area C" Society and Culture"		Yes
601 & 604 & 607 & 610	Elementary Speaking 1 Elementary Listening 1 Elementary Reading 1 Elementary Writing 1	%JAS1450	New Practical Japanese I	Yes
602 & 605 & 608 & 611	Elementary Speaking 2 Elementary Listening 2 Elementary Reading 2 Elementary Writing 2	%JAS1460	New Practical Japanese II	Yes
731 & 733 & 735 & 737	Intermediate Speaking 1 Intermediate Listening 1 Intermediate Reading 1 Intermediate Writing	%JAS2450	New Practical Japanese III	Yes
734 & 732 & 736 & 738	Intermediate Speaking 2 Intermediate Listening 2 Intermediate Reading 2 Intermediate Kanji	%JAS1450	New Practical Japanese IV	Yes

**Host University: Asia University, Japan**

Asia University, Japan		CUHK		Result
Code	Course Title	Code	Course Title	
---	Japan Study	%JAS1100	Introduction to Japanese Culture & Society	Yes
---	Writing	%JAS3310	Japanese Reading	Yes
---	Composition	%JAS3330	Japanese Composition	Yes
---	Comprehension & Grammar & Listening	%JAS3340	Japanese Improvement Strategies-Vocabulary Grammar & Listening	Yes

**Host University: Ritsumeikan Asia Pacific University, Japan**

Ritsumeikan Asia Pacific University, Japan		CUHK		Result
Code	Course Title	Code	Course Title	
---	Business Negotiation	%HMG4700	Business Negotiation for service business	Yes
---	Corporate Strategy & Japanese Corporations In The Asia Pacific	%HMG48000	Hospitality Strategic Management	Yes
---	Japanese Culture & Special Lecture (Foundation Education Subject)	%JAS1100	Intro To Jap Culture & Society	Yes
---	Japanese Advanced Course I	%JAS3340	Japanese Improvement Strategies-Vocabulary Grammar & Listening	Yes
---	Languages And Cultures of The Asia Pacific	%(2 Units In Area C)	Society And Culture	Yes
---	Gender Studies	%(2 Units In Area C)	Society And Culture	Yes
---	The Asia Pacific And Human Rights	%(2 Units In Area D)	Self And Humanities	Yes
---	Business English	%ELT3110	Business Communication	Yes
---	Consumer Behavior	%MKT3020	Consumer Behavior	Yes

Remarks: \* units exempted for the year of 2006-2007

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Xv08wn01\_Xv08wn01\_Course equivalence result\_2008-09 (3 Yrs)\_090803.doc

**Netherlands**

**Host University: Universiteit Maastricht, Netherlands**

Universiteit Maastricht, Netherlands		CUHK		Result
Code	Course Title	Code	Course Title	
3003B	Service Marketing	*MKT4030	Service Marketing	Yes
3029B	Strategic Marketing	*MKT4040	Strategic Marketing	Yes
3017B	International Investments	@%FIN3020	International Finance	Yes
3018B	Options and Futures	%FIN4110	Options and Futures	Yes
3025B	Information Management	%DSE2050	Information Systems & E-commerce	Yes
3027B	Knowledge Management	%DSE4210	Decision Support and Knowledge Management Systems	Yes
3015B	International Business Strategy	%MGT3580	Global Enterprise Management	Yes
3016B	European Business Management	%MGT4550	European Business	Yes
3051B	Ethics, Business and Economics	% (3 credits transferred)		Yes
3016B	Business and Politics in Europe	@MGT4550	European Business	Yes
3004B	International Marketing	@MKT3050	Global Marketing Management	Yes

**Host University: Tilburg University, Netherlands**

Tilburg University, Netherlands		CUHK		Result
Code	Course Title	Code	Course Title	
451029	Leisure, Organisation and Management	%PSY4810	Applied Psychology in Business	Yes

**Host University: Utrecht University, Netherlands**

Utrecht University, Netherlands		CUHK		Result
Code	Course Title	Code	Course Title	
C1	European Cultures and Identities	@GEU4011	Senior Seminar	Yes

**Host University: Erasmus University, Netherlands**

Erasmus University, Netherlands		CUHK		Result
Code	Course Title	Code	Course Title	
BAD05	Human Resource Management	@MGT2040	Human Resource Management	Yes
BAB06	Organisation & Management	@MGT3010	Organizational Behaviour	Yes
BAD02	Strategic Management	@MGT4010	Business Policy and Strategy	Yes
BAB02	International Business Strategy	@MGT4150	Global Strategy	Yes
BAD09	Supply Chain Management	@DSE4180	Global Supply Chain Management	Yes
BAD01	Innovation Management	@MGT4090	Technology & Innovation Mgt	Yes

**Italy**

**Host University: Universita Carlo Cattaneo, Italy**

Universita Carlo Cattaneo, Italy		CUHK		Result
Code	Course Title	Code	Course Title	
F93113	International Strategy	%HMG4800	Hospitality Strategic Management	Yes

Remarks: \* units exempted for the year of 2006-2007

% units exempted for the year of 2007-2008

@ units exempted for the year of 2008-2009

**Singapore****Host University: National Sun Yat-Sen University, Singapore**

National Sun Yat-Sen University, Singapore		CUHK		Result
Code	Course Title	Code	Course Title	
B4024003	Advanced Business Communication	*%ELT3110	Business Communication	Yes
B4032006	Money and Banking	*%FIN3040	Commercial and Central Banking	Yes
M4011201	Business Policy and Strategy	*%MGT4010	Business Policy and Strategy	Yes
M4032004	Futures and Options	@FIN4110	Options and Futures	Yes
M4010031	Human Resource Management	@MGT2040	Human Resource Management	Yes
ABA10004	Mandarin: Advanced Conversation	@PTH1001 @PTH2001 @PTH3001	Putonghua I Putonghua II Putonghua III	Yes

**Host University: Nanyang Technological University, Singapore**

Nanyang Technological University, Singapore		CUHK		Result
Code	Course Title	Code	Course Title	
AB105	Organisational Behaviour & Design	%MGT3010	Organizational Behaviour	Yes
BM305	Services Marketing	%MKT4030	Service Marketing	Yes
LF80	French Language Level 1	%FRE1110	French Language: Beginners I	Yes
HMF 1	French Language Level 1	@FRE1110	French Language: Beginners I	Yes
HP101	Introduction of Psychology	@PSY1000	Psychology	Yes
AB214	Communication Management Strategies	@ELT3110	Bus Commun (for Stu of Fa of BA)	Yes
BF322	Advanced Corporate Finance	@FIN3088	Corporate Fin: Theory & Practice	Yes
AA202	Accounting for Decision Making & Control	@ACY2121	Cost/Informa'N & Strat Decisions	Yes
HS102	Singapore Society in Transition	@(3 Units in Area C)	Society and Culture	Yes
HMS1	Spanish Language Level 1	@APA1110	Spanish Language: Beginnings I	Yes

**Host University: National University of Singapore, Singapore**

National University of Singapore, Singapore		CUHK		Result
Code	Course Title	Code	Course Title	
HNO3301	Organizational Behavior	*MGT3010	Organizational Behavior	Yes
HN03313C	Topics in Management and Organization: Training and Development	*MGT3060	Training and Development	Yes
BSP3001	Business Policy and Strategy	@*%MGT4010	Business Policy and Strategy	Yes
MKT4411	Marketing Strategy	%MKT4040	Strategic Marketing	Yes
FNA3115	International Financial Management	*%FIN3020	International finance	Yes
FNA3101	Corporate Finance	*%FIN3088	Corporate Finance: Theory and Practice	Yes
FNA3120A	Topics in Finance: Fixed Income Securities	%FIN4120	Fixed Income Securities Analysis	Yes
MNO3313A	Topics in M&O: Managing Change Process	*%FIN7413	Consultancy and Change Management	Yes
DSC2003	Management Science	@DSE3010	Management Science	Yes
DSC3203	Service Operations Management	@DSE4190	Service Operations Management	Yes
FIN3103A	Financial Markets	@FIN3010	Financial Markets	Yes
LAF3201	French 3	@FRE3110	French Language: Advanced I	Yes
GEK1517	Mathematical Thinking	@(3 Units in Area B)	Nature, Technology and the Environment	Yes
DSC2006	Operations Management	@DSE2030	Operations Management	Yes

Remarks: \* units exempted for the year of 2006-2007

% units exempted for the year of 2007-2008

@ units exempted for the year of 2008-2009

Xv08wn01\_Xv08wn01\_Course equivalence result\_2008-09 (3 Yrs)\_090803.doc

FIN 3103B	Financial Markets	@FIN3010	Financial Markets	Yes
LAF1201	French 1	@FRE1110	French Language: Beginners I	Yes
PL1101E	Introduction to Psychology	@PSY1000	General Psychology	Yes

**Host University: Singapore Management University, Singapore**

Singapore Management University, Singapore		CUHK		Result
Code	Course Title	Code	Course Title	
15402	Financial Services Business IT	*DSE4160	Financial Information Technology	Yes
FNCE307	Portfolio Management	*FIN3080	Investment Analysis and Portfolio Management	Yes
FNCE201	Corporate Finance	@*FIN3088	Corporate Finance: Theory and Practice	Yes
---	Corporate Finance	%FIN3088	Corporate Finance: Theory and Practice	Yes
FNCE305	Analysis of Derivatives Securities	*FIN4110	Options and Futures	Yes
FNCE204	Analysis of Fixed Income Investment	@*FIN4120	Fixed Income Securities Analysis	Yes
---	Financial Instruments, Institutions and Markets	*%FIN3010	Financial Markets	Yes
---	Risk Management & Insurance	@FIN3210	Risk Management and Insurance	Yes
---	Human Capital Management	@MGT2040	Human Resource Management	Yes
---	Strategy	@MGT4010	Business Policy and Strategy	Yes
---	Merger and Acquisition	@FIN4050	Mergers & Acquisitions	Yes
---	Marketing Research	@MKT3010	Marketing Research	Yes
---	Consumer Behaviour	@MKT3020	Consumer Behaviour	Yes

**Sweden**

**Host University: Uppsala Universitet, Sweden**

Uppsala Universitet, Sweden		CUHK		Result
Code	Course Title	Code	Course Title	
2FE542	Business Development Strategy	*MGT4010	Business Policy and Strategy	Yes
2FE958	Management and Organization, Advanced Course C	*MGT4030	Organization Design and Change	Yes

**Host University: Lund University, Sweden**

Lund University, Sweden		CUHK		Result
Code	Course Title	Code	Course Title	
FEK364	Business Administration: International Business and multinational Enterprises	%MGT2510	Introduction to International Business	Yes
EUR103	Becoming European, Contemporary Perspectives	%EUR2100	Introduction to Contemporary European Societies	Yes
SAS005	Education, Culture and Communication	% (2 units in Area C)	Society and cultures	Yes
---	Economics: Development Economics	@ECO3460	Development Economics	Yes
---	Economics: Industrial Organisation	@ECO3480	Industrial Organization	Yes
---	Introduction to Scandinavian Culture and Society	@ (2 Units in Elective)		Yes

**Host University: Goteborg University, Sweden**

Goteborg University, Sweden		CUHK		Result
Code	Course Title	Code	Course Title	
HFM65E	Retail Management	%MKT4020	Retail and Channel Management	Yes
MKV220	Media and Communication Studies: Planned Communication	%COM2810	Fundamentals in Public Relations	Yes
---	Marketing, Bachelor Course Retail	@MKT4020	Retail and Channel Management	Yes

*Remarks: \* units exempted for the year of 2006-2007  
 % units exempted for the year of 2007-2008  
 @ units exempted for the year of 2008-2009*

	Management			
KG9101	Introduction to Geographical Information System (GIS)	@GRM2105	Geographic Information Systems	Yes

**Host University: University of Gothenburg, Sweden**

University of Gothenburg, Sweden		CUHK		Result
Code	Course Title	Code	Course Title	
PEG360	Corporate Finance	@FIN3088	Corporate Fin: Theory & Practice	Yes
FEA451	Strategy and Organization	@MGT4010	Business Policy and Strategy	Yes
PDG084	Gender and Education	@UGC267V	Gender and Education	Yes
HNE485	Basic Econometrics	@ECO3121	Introductory Econometrics	Yes
EHG640	The Modern Scandinavian Economic History	@ECO3460	Development Economics	Yes

**U.S.A.**

**Host University: Lehigh University, U.S.A.**

Lehigh University, U.S.A.		CUHK		Result
Code	Course Title	Code	Course Title	
MKT332	Sales Management	*MKT3040	Sales Force Management	Yes
MKT366	Marketing of Services	*MKT4030	Service Marketing	Yes
FIN323	Investments	*%FIN3080	Investment Analysis and Portfolio Management	Yes
ACCT320	Fundamentals of Auditing	*%ACY3131	Auditing	Yes
MATH005	Introduction to Mathematics Thought	%UGB243N	Perspectives in Mathematics	Yes
FIN328	Corporate Fin Policy	@FIN3088	Corporate Fin: Theory & Practice	Yes
FIN334	Derivatives & Mgt of Risk	@FIN4110	Options and Futures	Yes
MGT301	Business Mgt Policies	@MGT4010	Business Policy and Strategy	Yes
MKT311	Consumer Behavior	@MKT3020	Consumer Behaviour	Yes
ANTH001	Intro to Anthropology	@3 Units in Area C	Society and Culture	Yes
PHIL001	The Examined Life	@(3 Units in Area D)	Self and Humanity	Yes
ASIA076	Understanding Contemp China	@UGA2190	Chinese Society	Yes

**Host University: Virginia Polytechnic Institute And State University, U.S.A.**

Virginia Polytechnic Institute And State University, U.S.A.		CUHK		Result
Code	Course Title	Code	Course Title	
MKTG4154	Marketing Research	%MKT3010	Marketing Research	Yes
MKTG4704	International Marketing	%MKT3050	Global Marketing Management	Yes
MKTG4754	Strategic Marketing	%MKT4040	Strategic Marketing	Yes
COMM1014	Intro To Comm Studies	%COM2150	Mass Communication Theories	Yes
COMM2004	Public Speaking	%COM3553	Public Speaking	Yes
ENGL1105	Freshman English	%ELT2392	Reading Short Stories	Yes
FIN3154	Corporate Finance	@FIN3088	Corporate Fin: Theory & Practice	Yes
FIN4224	Fixed Income Securities	@FIN4120	Fixed Income Securities Analysis	Yes
MGT4394	Business Policy and Strategy	@MGT4010	Business Policy and Strategy	Yes
CS1054	Intro to Programming in JAVA	@CSC1030	Hands-on Introduction to JAVA	Yes
MATH1205	Calculus	@MAT1320	University Mat for Applications	Yes

Remarks: \* units exempted for the year of 2006-2007

% units exempted for the year of 2007-2008

@ units exempted for the year of 2008-2009

Xv08wn01\_Xv08wn01\_Course equivalence result\_2008-09 (3 Yrs)\_090803.doc

**Host University: Iowa State University, U.S.A.**

<b>Iowa State University, U.S.A.</b>		<b>CUHK</b>		<b>Result</b>
<b>Code</b>	<b>Course Title</b>	<b>Code</b>	<b>Course Title</b>	
MKT444	Fundamentals of Marketing Research	*%MKT3010	Marketing Research	Yes
MKT447	Fundamentals of Consumer Behavior	*%MKT3020	Consumer Behavior	Yes
MKT446	Retailing	*%MKT4020	Retail and Channel Management	Yes
FIN330	Financial markets and Institutions	*%FIN3010	Financial Markets	Yes
FIN320	Investments	*%FIN3080	Investment Analysis & Portfolio Management	Yes
FIN310	Corporate Finance	*%FIN3088	Corporate Finance: Theory and Practice	Yes
ENGL302	Business Communication	%HMG2010	Expository Business Writing	Yes

**Host University: The University of Texas at Austin, U.S.A.**

<b>The University of Texas at Austin, U.S.A.</b>		<b>CUHK</b>		<b>Result</b>
<b>Code</b>	<b>Course Title</b>	<b>Code</b>	<b>Course Title</b>	
FIN376	International Finance	*FIN3020	International Finance	Yes
MSC335	Operations Management	*DSE2030	Operations Management	Yes
BA324	Business Communication: Oral and Written-W	%ELT3110	Business Communication	Yes
ECO369F	Financial Economics	*ECO3420	Financial Economics	Yes
FIN367	Investment Management	*%FIN3080	Investment and Portfolio Management	Yes
RM357E	Introduction to Risk Management	*FIN3210	Risk Management & Insurance	Yes
FIN377	2-Financial Risk Management	*FIN4110	Options & Future	Yes
IB350	International Trade	*MGT2510	Introduction to International Business	No
IB378	International Business operations-W	%MGT2510	Introduction to International Business	No
MKT460	Information and Analysis	*MKT3010	Marketing Research	Yes
MKT363	Professional selling & Sales Management	%MKT3040	Salesmanship & sales Management	Yes
MKT370K	Retail Merchandising	@%MKT4020	Retail and Channel Management	Yes
MKT372	Special Projects in Marketing	%MKT4040	Strategic Marketing	Yes
MAN374	General Management & Strategy-Hon-W	@*%MGT4010	Business Policy and Strategy	Yes
MAN337	Entrepreneurship & Innovation	@MGT4040	Entrepre'P & New Venture Mgt	Yes
PSY301	Introduction to Psychology	@PSY1000	General Psychology	Yes

**Host University: University of California at Berkeley, U.S.A.**

<b>University of California, Berkeley, U.S.A.</b>		<b>CUHK</b>		<b>Result</b>
<b>Code</b>	<b>Course Title</b>	<b>Code</b>	<b>Course Title</b>	
UGBA102A	Intro Fin Account	@%ACY1111	Introductory Financial Accounting	Yes
UGBA102B	Intro Manager Acct	@%ACY1112	Management Accounting for Decision Making	Yes
ECON1	Intro to Economics	%DSE1030	Economics for Business Studies I	Yes
UGBA103	Intro to Finance	@%FIN2010	Financial Management	Yes
UGBA183	Financial Management of Real Estate	*FIN3060	Real Estate Finance & Investment	Yes
UGBA133	Investments	%FIN3080	Investment Analysis & Portfolio Management	Yes
UGBA178	Introduction to International Business	@*%MGT2510	Introduction to International Business	Yes
UGBA105	Introduction to Organization Behavior	@*%MGT3010	Organization Behavior	Yes
UGBA119	Strategic Planning	*MGT4010	Business Policy and Strategy	Yes
UGBA106	Marketing	%MKT2010	Marketing Management	Yes
UGBA161	Marketing Research	*MKT3010	Marketing Research	Yes
UGBA165	Integrated MRKT COM	%MKT3030	Integrated Marketing Communication	Yes
ASTRON C12	The Planets	%UGB240M	Astronomy	Yes

Remarks: \* units exempted for the year of 2006-2007

% units exempted for the year of 2007-2008

@ units exempted for the year of 2008-2009

Xv08wn01\_Xv08wn01\_Course equivalence result\_2008-09 (3 Yrs)\_090803.doc

MASSCOMC125	Media and Politics	%UGC267R	Politics and Mass Media	Yes
MATH54	Lin Alg & Diff Eqns	%MAT2310	Linear Algebra and Applications	Yes
SOCIOL3AC	Principles Sociology	%SOC1001	Introduction to Sociology	Yes
UGBA167	Spec Topics in Mkt	@MKT4050	Seminar in Marketing	Yes
UGBA132	Fin Instit & Mrkts	@FIN3010	Financial Markets	Yes
UGBA131	Corp Fin Analysis	@FIN3088	Corporate Fin: Theory & Practice	Yes
PHILOS12A	Intro to Logic	@UGD111A	Logic and Argumentation	Yes
PSYCH2	Principles of Psych	@UGD258S	Psychology of Everyday Life	Yes
UGBA118	International Trade	@ECO4410	International Trade	Yes
MATH53	Multivar Calculus	@MAT2010	Advanced Calculus I	Yes
FILM108	Film Genre	@3 Units in Area C	Society and Culture	Yes
PSYCH1	General Psychology	@PSY1000	General Psychology	Yes
PSYCH150	Personality Psych	@PSY3650	Personality Psychology	Yes
PACS10	Introd to Pacs	@3 Units in Area C	Society and Culture	Yes
MUSCTX10	Intro Human Nutr	@3 Units in Area B	Nature, Technology and the Environment	Yes

**Host University: University of California at Davis, U.S.A.**

University of California, Davis, U.S.A.		CUHK		Result
Code	Course Title	Code	Course Title	
ECON122	Game Theory	*ECO3110	Apply Exemption of Units	Yes
ECON135	Money & Banking	*ECO3410	Money and Banking	Yes
ECON130	Public Microeconomics	*ECO3430	Public Finance	Yes
ECON162	Intl Econ Relations	*FIN3020	International Finance	Yes
AGRESEC139	Futures & Options Market	*FIN4110	Options and Futures	Yes
UWRITING	Reports and Tech Writing	%ELT3110	Business Communication	Yes

**Host University: University of California at San Diego, U.S.A.**

University of California, San Diego, U.S.A.		CUHK		Result
Code	Course Title	Code	Course Title	
PSYC1	Psychology	;%PSY1000	General Psychology	Yes
ECON146	Economic Stabilization	@DSE4050	Business Cycle	Yes
ECON111	Monetary Economics	@FIN3040	Commercial and Central Banking	Yes
ECON174	Financial Risk Management	@FIN4110	Options and Futures	Yes
ECON109	Game Theory	@ECO3160	Game Theory	Yes
JAPN20A JAPN20B	Second Yr Japanese I & Second Yr Japanese II	@JAS1460 @JAS2450 @JAS2460	New Practical Japanese II New Practical Japanese III New Practical Japanese IV	Yes

**Host University: University of California at Los Angeles, U.S.A.**

University of California at Los Angeles, U.S.A.		CUHK		Result
Code	Course Title	Code	Course Title	
ECON122	International Finance	@%FIN3020	International Finance	Yes
GERMAN2	Elementary German	%GER2110	German Language: Intermediate I	Yes
GERMAN3	Elementary German	%GER2210	German Language: Intermediate II	Yes
HIST9D	Near & Middle East	%(2 Units in Area C)	Society and Culture	Yes
NONDEPT174	Environment policy & Economics	%(2 Units in Area B)	Nature, Technology and the Environment	Yes
PSYCH10	Introductory Psych	@PSY1000	General Psychology	Yes

Remarks: \* units exempted for the year of 2006-2007

% units exempted for the year of 2007-2008

@ units exempted for the year of 2008-2009

Xv08wn01\_Xv08wn01\_Course equivalence result\_2008-09 (3 Yrs)\_090803.doc

**Host University: University of North Carolina, U.S.A.**

University of North Carolina, U.S.A.		CUHK		Result
Code	Course Title	Code	Course Title	
SCM302	Operations Management	*DSE2030	Operations Management	Yes
BUSI533	Supply Chain Management	%DSE4180	Global Supply Chain Management	Yes
MGT309	Business Communications	*ELT3110	Business Communications	Yes
FIN444	International Finance	*FIN3020	International Finance	Yes
BUSI588	Derivatives Securities	%FIN4110	Options and Futures	Yes
BUSI589 & BUSI590	Fixed Income & Advanced Fixed Income	%FIN4120	Fixed Income Securities Analysis	Yes
BUSI591	QM for Investment	%FIN4130	Empirical Finance	Yes
BUSI591	QM for Investment	%SEG3590	Investment Science	Yes
BUSI622	Management Global Operations	%MGT3580	Global Enterprise Management	Yes
BUSI698	Strategic Management	%MGT4010	Business Policy & Strategy	Yes
MGT491	Business Policy and Strategy	*MGT4010	Business Policy & Strategy	Yes
MKT422	Fundamentals of Marketing Research	*MKT3010	Marketing Research	Yes
MKT421	Promotional Management	*MKT3030	Advertising & Promotion Management	Yes
BUSI560	Advertising	%MKT3030	Integrated Marketing Communication	Yes
BUSI561	Sales Management	%MKT3040	Salesmanship & Sales Management	Yes
MKT326	Introduction to Retailing	*MKT4020	Retail and Channel Management	Yes
BUSI563	Retail Distribution Channels	%MKT4020	Retail and Channel Management	Yes
MKT429	Advanced Marketing Management	*MKT4040	Strategic Marketing	Yes
PSYC101	General Psychology	%PSY1000	General Psychology	Yes
ART103	3-D Des/Intro Sculp	%FAA2207	3-Dimensional Design Fundamental	Yes
BUSI509	Leaders & Entrepreneurs	%HIS3257	Exploration in Modern American History	Yes
PHYA241	Beginning Volleyball	%PHE1024	Volleyball (Women)	Yes
MUSC287	Opera as Drama	% (3 Units in Area D )	Self and Humanities	Yes/

**Host University: The University of North Carolina at Greensboro, U.S.A.**

The University of North Carolina at Greensboro, U.S.A.		CUHK		Result
Code	Course Title	Code	Course Title	
FIN350	Derivatives	@FIN4110	Options and Futures	Yes
MGT491	Business Policy and Strategy	@MGT4010	Business Policy and Strategy	Yes
MGT470	Entrepreneurship/Small Bus Mgt	@MGT4040	Entrepre'P & New Venture Mgt	Yes
MGT314	Industrl & Organztl Psych	@PSY4820	Industrial – Organizational Psy	Yes

**Host University: The University of North Carolina at Chapel Hill, U.S.A.**

The University of North Carolina at Chapel Hill, U.S.A.		CUHK		Result
Code	Course Title	Code	Course Title	
BUSI561	Sales Management	@MKT3040	Salesmanship & Sales Management	Yes
BUSI589 & BUSI590	Fixed Income Advanced Fixed Income	@FIN4120	Fixed Income Securities Analysis	Yes

**Host University: University of Pennsylvania, U.S.A.**

University of Pennsylvania, U.S.A.		CUHK		Result
Code	Course Title	Code	Course Title	
FNCE206	Financial Derivatives	*FIN4110	Options and Futures	Yes
FNCE235	Fixed Income Securities	*FIN4120	Fixed Income Securities Analysis	Yes
SCM302	Operations Management	@DSE2030	Operations Management	Yes

Remarks: \* units exempted for the year of 2006-2007

% units exempted for the year of 2007-2008

@ units exempted for the year of 2008-2009

MGT301	Intro to International Business	@MGT2510	Intro to International Business	Yes
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**Host University: University of Redlands, U.S.A.**

University of Redlands, U.S.A.		CUHK		Result
Code	Course Title	Code	Course Title	
BUS459	Business Policy and Strategy	%MGT4010	Business Policy and Strategy	Yes
ECON323	International Finance	%FIN3020	International Finance	Yes
ECON333	Money, Banking, Financial Markets	%FIN3040	Commercial and Central Banking	Yes
BUS335	Global Marketing	%MKT3050	Global Marketing Management	Yes
SPAN101	1st Year Spanish	%SPA1110	Spanish Language: Beginners I	Yes
SPAN102	1st Year Spanish	%SPA1210	Spanish Language: Beginners II	Yes

**Host University: Rensselaer Polytechnic Institute at New York, U.S.A.**

Rensselaer Polytechnic Institute, New York, U.S.A.		CUHK		Result
Code	Course Title	Code	Course Title	
MGMT4870	Strategy and Policy	@MGT4010	Business Policy and Strategy	Yes
ECON2020	Intermediate Macroeconomics	@DSE1040	Eco for Business Studies II	Yes
MGMT4110	Operations Management	@DSE2030	Operations Management	Yes
MGMT4350	Fin Markets & Institutions	@FIN3030	Mgt of Financial Institutions	Yes
MGMT4340	Adv Corporate Finance	@FIN3088	Corporate Fin: Theory & Practice	Yes

**Host University: Rensselaer Polytechnic Institute, U.S.A.**

Rensselaer Polytechnic Institute, U.S.A.		CUHK		Result
Code	Course Title	Code	Course Title	
MGMT4962	International Finance	@FIN3020	International Finance	Yes
MGMT4350	Fin Markets & Institutions	@FIN3030	Mgt of Financial Institutions	Yes
MGMT4850	Org Behav in High Perform Orgs	@MGT3010	Organizational Behaviour	Yes
MGMT4870	Strategy & Policy	@MGT4010	Business Policy and Strategy	Yes
MGMT4340	Adv Corporate Finance	@FIN3088	Corporate Fin: Theory & Practice	Yes
PSYC1200	General Psychology	@PSY1000	General Psychology	Yes

**Host University: University of Southern California, U.S.A.**

University of Southern California, U.S.A.		CUHK		Result
Code	Course Title	Code	Course Title	
JOUR350	Principles of Public Relations	*COM2810	Fundamentals in Public Relations	Yes
BUAD311	Operations Management	*%DSE2030	Operations Management	Yes
BUAD302	Communication Strategy in Business	@*%ELT3110	Business Communication (For Stu of Fa of BA)	Yes
BUDA250B	Core Concepts of Accounting Information	%ACY1112	Management Accounting for Decision Making	Yes
FBE391	Real Estate Finance and Investment	@%FIN3060	Real Estate Finance & Investment	Yes
FBE431	Financial Policies and Corporate Control	*%FIN3088	Corporate Finance: Theory and Practice	Yes
FBE459	Financial Derivatives	@*%FIN4110	Options and Futures	Yes
BUDA304	Organizational Behavior	%MGT3010	Organizational Behaviour	Yes
BAEP451	The Management of New Enterprises	*MGT4040	Entrepreneurship and New Venture Management	Yes
BUDA497	Strategic Management	@%MGT4010	Business Policy and Strategy	Yes
MOR462	Management Consulting	%MGT4130	Consultancy and Change Management	Yes
MOR492	Global Strategy	*%MGT4150	Global Strategy	Yes
MKT405	Advertising and Promotion Management	%MKT3030	Advertising and Promotion Management	Yes
MKT465	Global Marketing Management	%MKT3050	Global Marketing	Yes

Remarks: \* units exempted for the year of 2006-2007  
 % units exempted for the year of 2007-2008  
 @ units exempted for the year of 2008-2009

THTR188A	International Style Ballroom Dance	%PHE1080	Social Dance	Yes
FBE-464	International Finance	@FIN3020	International Finance	Yes
THTR188A	International Style Ballroom Dance	SPE3221	Teaching Folk Dance: Theory and Practice	No
IOM-431	Business Information Systems	@DSE2050	Information System & E-Commerce	Yes

**Host University: University of Vermont, U.S.A.**

University of Vermont, U.S.A.		CUHK		Result
Code	Course Title	Code	Course Title	
BSAD395	Advanced Studies: Advanced Financial Institute	*FIN3030	Management of Financial Institutions	Yes
BSAD282	Security Valuation and Portfolio Management	*FIN3080	Investment Analysis and Portfolio Management	Yes
BSAD285	Options and Futures	*FIN4110	Options and Futures	Yes
BSAD127	International Management	*%MGT2510	Introduction to International Business	Yes
BSAD141	Business Policy	*MGT4010	Business Policy and Strategy	Yes
BSAD191	Business Policy	%MGT4010	Business Policy and Strategy	Yes
BSAD155	Marketing Communications	*%MKT3030	Advertising and Management	Yes
EC120	Money and Banking	*%FIN3040	Commercial and Central Banking	Yes
POLS051	Intro International relations	*%GPA2345	International Politics	Yes
EC196	Game Theory	%ECO3160	Game Theory	Yes
EC210	20 <sup>th</sup> Century US Economic History	%ECO3210	Western Economic History	Yes
EC095	Globalization	%ECO3530	International Economics Relations	Yes
CDAE253	Macroeconomics for Applied Economics	*DSE3080	Macroeconomics for Managers	No
SPCH011	Effective Speaking	*ELT31110	Business Communication	No
SPCH095	ST: Fundamental of Debating	GEU 2012	English Leadership	No

**Host University: University of Miami, U.S.A.**

University of Miami, U.S.A.		CUHK		Result
Code	Course Title	Code	Course Title	
MGT304	Organizational Behavior	%HMG3020	Hospitality Organization Behavior	Yes
CIS410	Information System & Technology	%HMG4110	IT for Service Industry	Yes
MGT401	Strategic Management	%HMG4800	Hospitality Strategic Management	Yes
SOC101	Intro to Sociology	%UGC2823	Sociology and Modern Society	Yes
MTH210	Vectors & Matrices	%MAT2310	Linear Algebra and Applications	Yes
COS333	Bus Communication	@ELT3110	Bus Commun (For Stu of Fa of BA)	Yes
FIN330	International Fin	@FIN3020	International Finance	Yes
FIN421	Invst Portfl Mgt	@FIN3080	Investment Ana & Portfolio Mgt	Yes
MGT401	Strategic Mgt	@MGT401	Business Policy and Strategy	Yes
PSY110	Intr to Psychology	@2 Units in Area D	Self and Humanity	Yes
APY392	Sex and Culture	@UGC2853	Sexuality and Culture	Yes

**Host University: Miami University, U.S.A.**

Miami University, U.S.A.		CUHK		Result
Code	Course Title	Code	Course Title	
MGT303	Human Resource Management	@MGT2040	Human Resource Management	Yes
MKT335	Marketing Research	@MKT3010	Marketing Research	Yes
ART188	Hst of West Art/Renais-Modern	@FAA2119	West Art I: FM 15 to Late 19 Cent.	Yes
KNH110T	Social Dance – Women	@PHE1080	Social Dance	Yes
FIN404	Forward, Futures & Derivatives	@FIN4110	Options and Futures	Yes

Remarks: \* units exempted for the year of 2006-2007

% units exempted for the year of 2007-2008

@ units exempted for the year of 2008-2009

**Host University: Georgetown University, U.S.A.**

<b>Georgetown University, U.S.A.</b>		<b>CUHK</b>		<b>Result</b>
<b>Code</b>	<b>Course Title</b>	<b>Code</b>	<b>Course Title</b>	
FINC241	Principles of Investment	%HMG4060	Property Investment and Feasibility Study	Yes
MARK221	Marketing Research	%HMG4140	Marketing Research for Service Industry	Yes
MATH137	Multivariable Calculus	%MAT2020	Advanced Calculus II	Yes

**Host University: Bellarmine University, U.S.A.**

<b>Bellarmine University, U.S.A.</b>		<b>CUHK</b>		<b>Result</b>
<b>Code</b>	<b>Course Title</b>	<b>Code</b>	<b>Course Title</b>	
COMM205	Business And Professional Communication	%ELT3110	Business Communication	Yes
ECON308	Money And Banking	%ECO3410	Money And Banking	Yes

**Host University: Yale University, U.S.A.**

<b>Yale University, U.S.A.</b>		<b>CUHK</b>		<b>Result</b>
<b>Code</b>	<b>Course Title</b>	<b>Code</b>	<b>Course Title</b>	
AMSTS293	Fashion Theory and Methodology	% (3 Units in Area C "Society and Culture")		Yes
PLSCS245	Urban Politics and Policy	% (3 credits transferred)		Yes

**Host University: University of California at Irvine, U.S.A.**

<b>University of California, Irvine, U.S.A.</b>		<b>CUHK</b>		<b>Result</b>
<b>Code</b>	<b>Course Title</b>	<b>Code</b>	<b>Course Title</b>	
MGMT188	Introduction to Information Management	%DSE2050	Information Systems & E-Commerce	Yes
PHYSICS20A	Introduction to Astronomy	% (2 Units in Area B)	Nature, Technology and the Environment	Yes
SPANISH1B	Fundamentals	%SPA1110	Spanish Language: Beginners I	Yes

**Host University: Marshall University, U.S.A.**

<b>Marshall University, U.S.A.</b>		<b>CUHK</b>		<b>Result</b>
<b>Code</b>	<b>Course Title</b>	<b>Code</b>	<b>Course Title</b>	
CMM207	Bus & Prof Communication	@ELT3110	Bus Commun (for Stu of Fa of BA)	Yes
MGT422	Organizational Behavior	@MGT3010	Organizational Behaviour	Yes
MKT371	International Mar (I)	@MKT3050	Global Marketing Management	Yes
MKT465	Marketing Managem (C)	@MKT4040	Strategic Marketing	Yes
SPN101	Introductory Spanish	@SPA1110	Spanish Language: Beginners I	Yes
SPN102	Introductory Spanish II	@SPA1210	Spanish Language: Beginners II	Yes

**Host University: Washington University in St. Louis, U.S.A.**

<b>Washington University in St. Louis, U.S.A.</b>		<b>CUHK</b>		<b>Result</b>
<b>Code</b>	<b>Course Title</b>	<b>Code</b>	<b>Course Title</b>	
OSCMB58458	Operations Planning & Control	@DSE4010	Operations Planning and Control	Yes
FINB52443	International Finance	@FIN3020	International Finance	Yes

**Host University: University of Washington, U.S.A.**

<b>University of Washington, U.S.A.</b>		<b>CUHK</b>		<b>Result</b>
<b>Code</b>	<b>Course Title</b>	<b>Code</b>	<b>Course Title</b>	
ECON424	W-Computatnl Finance	@FIN4130	Empirical Finance	Yes

Remarks: \* units exempted for the year of 2006-2007  
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STAT492	Stoch Calc Options	@FIN4150	Quan Methods for Fin'L Derivatv	Yes
MATH324	Adv Multivar Calc 1	@MAT2010	Advanced Calculus I	Yes
MATH307	Intro to Diff EQ	@MAT3270	Ordinary Differential Equations	Yes
STAT506	Appl Prob and Stats	@MAT3280	Introductory Probability	Yes
PSYCH101	Intro to Psych	@UGD258S	Psychology of Everyday Life	Yes
BECON300	Managerial Econ	@DSE4040	Managerial Economics	Yes
FIN558	Mergers & Acquist	@FIN4050	Mergers & Acquisitions	Yes
FIN461	Fin Fut & Opt Mkts	@FIN4110	Options and Futures	Yes
EURO301	Europe Today	@GPA3160	Governance of European Union	Yes

**Host University: Ball State University, U.S.A.**

<b>Ball State University, U.S.A.</b>		<b>CUHK</b>		<b>Result</b>
<b>Code</b>	<b>Course Title</b>	<b>Code</b>	<b>Course Title</b>	
FIN310	Invest 1	@FIN3080	Investment Ana & Portfolio Mgt	Yes
MGT491	Policy Strat	@MGT4010	Business Policy and Strategy	Yes
MGT341	Intro Entr	@MGT4040	Entrepre'P & New Venture Mgt	Yes
FR102	Beginning 2	@FRE1210	French Language: Beginners II	Yes
FR201	Intermed 1	@FRE2110	French Language: Intermediate I	Yes
SP101	Beginning 1	@SPA1110	Spanish Language: Beginners I	Yes

**Host University: University of Illinois at Urbana-Champaign, U.S.A.**

<b>University of Illinois at Urbana-Champaign, U.S.A.</b>		<b>CUHK</b>		<b>Result</b>
<b>Code</b>	<b>Course Title</b>	<b>Code</b>	<b>Course Title</b>	
SPCM211	Business Communication	@ELT3110	Business Commun (For Stu of Fa of BA)	Yes
ART140	Introduction to Art	@3 Units in Area D	Self and Humanity	Yes
RLST110	World Religions	@UGD240L	World Religions	Yes

**Host University: American University, U.S.A.**

<b>American University, U.S.A.</b>		<b>CUHK</b>		<b>Result</b>
<b>Code</b>	<b>Course Title</b>	<b>Code</b>	<b>Course Title</b>	
IBUS-302-002	International Finance	@FIN3020	International Finance	Yes
MGMT-381-001	Managing Human Capital	@MGT2040	Human Resource Management	Yes
ITEC-355-001	Production/Operation Mgmt	@DSE2030	Operations Management	Yes
FIN-468-001	Intermediate Corporate Finance	@FIN3088	Corporate Fin: Theory & Practice	Yes
FIN-465-001	Derivative Securities	@FIN4110	Options and Futures	Yes
ACCT-340-001	Intermediate Accounting I	@ACY2111	Financial Reporting I	Yes
ACCT-341-001	Intermediate Accounting II	@ACY2112	Financial Reporting II	Yes
SIS-105-006	World Politics	@(2 Units in Area C)	Society and Culture	Yes
GOVT-165-001	How Washington Works	@ (3 Units in Elective)		Yes

**Host University: University of Massachusetts Amherst, U.S.A.**

<b>University of Massachusetts Amherst, U.S.A.</b>		<b>CUHK</b>		<b>Result</b>
<b>Code</b>	<b>Course Title</b>	<b>Code</b>	<b>Course Title</b>	
FINOPMGT304	Info Tech Finance	@FIN3018	E-Finance	Yes
German120	Elementary German	@GER2110	German Lang: Intermediate I	Yes
German230	Intermediate German	@GER2210	German Lang: Intermediate II	Yes

Remarks: \* units exempted for the year of 2006-2007  
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FINOPMGT413	International Finance	@FIN3020	International Finance	Yes
MARKETING410	Consumer Behavior	@MKT3020	Consumer Behaviour	Yes

**Host University: University of Kentucky, U.S.A.**

University of Kentucky, U.S.A.		CUHK		Result
Code	Course Title	Code	Course Title	
MKT450	MKT Strategy & Planning	@MKT4040	Strategic Marketing	Yes
FR102	Elementary French	@FRE1210	French Language: Beginners II	Yes

**Host University: University of Hawaii at Manoa, U.S.A.**

University of Hawaii at Manoa, U.S.A.		CUHK		Result
Code	Course Title	Code	Course Title	
HRM351	Human Resource Management	@MGT2040	Human Resource Management	Yes
MKT311	Consumer Behavior	@MKT3020	Consumer Behaviour	Yes
MKT381	Multinational Marketing	@MKT3050	Global Marketing Management	Yes
HWST107	Hawaii: Center of the Pacific	@ANT3420	Peoples & Cul of Asia & the Pac	Yes
ITAL102	Elementary Italian	@ITA1210	Italian Language: Beginners II	Yes
MUS312	Hula/Chant Ensemble I	@MUS1812	Introduction to World Musics	Yes
KLS170	Yoga: Beginning	@PHE1014	Gymnastics (Women)	Yes
GG103	Geology of Hawaiian Islands	@(3 Units in Area B)	Nature, Technology and the Environment	Yes
MUS114	University Chorus	@MUS1001	Choral Singing I	Yes

**Host University: San Diego State University, U.S.A.**

San Diego State University, U.S.A.		CUHK		Result
Code	Course Title	Code	Course Title	
IDS0302	Intro to Operations Mgt	@DSE2030	Operations Management	Yes
MKTG0373	Integrated Mktg Comm	@MKT3030	Integrated MKT Communication	Yes
CFD0135	Princ Family Development	@ANT1310	Marriage, Family and Kinship	Yes
SOC0101	Intr Soc: Study of Society	@SOC1001	Introduction to sociology	Yes

**Host University: University of Pittsburgh, U.S.A.**

University of Pittsburgh, U.S.A.		CUHK		Result
Code	Course Title	Code	Course Title	
1070	Operations Management	@DSE2030	Operations Management	Yes
1327	Futures and Options	@FIN4110	Options and Futures	Yes
1050	Human Resources Management	@MGT2040	Human Resource Management	Yes
1080	Strategic Management	@MGT4010	Business Policy and Strategy	Yes
1107	Cultural Sociology	@SOC3216	Cultural Sociology	Yes

**Host University: State University of New York at Stony Brook, U.S.A.**

State University of New York at Stony Brook, U.S.A.		CUHK		Result
Code	Course Title	Code	Course Title	
BUS351	Human Resource Management	@MGT2040	Human Resource Management	Yes
POL101	World Politics	@UGC261R	International Politics	Yes

Remarks: \* units exempted for the year of 2006-2007

% units exempted for the year of 2007-2008

@ units exempted for the year of 2008-2009

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**Host University: San Jose State University, U.S.A.**

San Jose State University, U.S.A.		CUHK		Result
Code	Course Title	Code	Course Title	
BUS1177	Inter Bus Fin	@FIN3020	International Finance	Yes
ECON135	Money & Banking	@FIN3040	Commercial and Central Banking	Yes
BUS1173A	Fin Mgt Theory Pol	@FIN3088	Corporate Fin: Theory & Practice	Yes
BUS1174	Risk Management	@FIN3210	Risk Management and Insurance	Yes
BUS3189	Strategic Mgmt	@MGT4010	Business Policy and Strategy	Yes

**South Africa****Host University: Stellenbosch University, South Africa**

Stellenbosch University, South Africa		CUHK		Result
Code	Course Title	Code	Course Title	
---	Human Resource Management	%MGT2040	Human Resource Management	Yes
---	Consumer Behaviour	%MKT3020	Consumer Behaviour	Yes
---	International Marketing	%MKT3050	Global Marketing Management	Yes

**Ireland****Host University: University College Dublin, Ireland**

University College Dublin, Ireland		CUHK		Result
Code	Course Title	Code	Course Title	
FIN30030	International Financial Management	@%FIN3020	International Finance	Yes
FIN30080	Financial Institution Management	@%FIN3030	Management of Financial Institutions	Yes
FIN30050	Nature & Role of Insurance Market	%FIN3210	Risk Management and Insurance	Yes
MKT30040	Consumer & Buyer Behaviour	%MKT3020	Consumer Behavior	Yes
MKT30090	Marketing Communications	%MKT3030	Integrated Marketing Communications	Yes
MKT30080	International Marketing	%MKT3050	Global Marketing Management	Yes
FIN30100	Investment and Portfolio Management	@FIN3080	Investment Ana & Portfolio Mgt	Yes
FIN30130	Financial Management	@FIN4080	Cases in Corporate Finance	Yes
FIN30090	Treasury Management	@FIN4110	Options and Futures	Yes
BMGT30200	Strategy Formulation & Implementation	@MGT4010	Business Policy and Strategy	Yes
BMGT30120	Asian Business	@MGT4540	Asian Business	Yes
BMGT30230	European Industry and Business Enterprise	@MGT4550	European Business	Yes
BMGT30220	Supply Chain Management	@DSE2030	Operations Management	Yes
MIS20030	Business Information Systems	@DSE2050	Information Systems & E-Commerce	Yes
HRM30010	Human Resource Management Techniques	@MGT2040	Human Resource Management	Yes
BMGT30060	International Business	@MGT2510	Intro to International Business	Yes
ECON30160	International Trade Economics	@ECO4410	International Trade	Yes

**Host University: University of Dublin, Ireland**

University of Dublin, Ireland		CUHK		Result
Code	Course Title	Code	Course Title	
BU3541	Applied Finance	@FIN3088	Corporate Fin: Theory & Practice	Yes
EC3030	European Economy	@ (3 Units in Elective)		Yes
EC4120	Economic & Legal Aspects of Competition Policy	@ (3 Units in Elective)		Yes

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% units exempted for the year of 2007-2008

@ units exempted for the year of 2008-2009

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**Belgium****Host University: Katholieke Universiteit Leuven, Belgium**

Katholieke Universiteit Leuven, Belgium		CUHK		Result
Code	Course Title	Code	Course Title	
---	Flemish Art and European Culture	% (3 Units in Area C)	Society and Culture	Yes
---	Institution and Policy of the European Union	% (3 Units in Area C)	Society and Culture	Yes
---	Development Economics	%ECO3460	Development Economics	Yes
---	International Business Finance	@FIN3020	International Finance	Yes
---	Corporate Finance	@FIN3088	Corporate Fin: Theory & Practice	Yes
---	Strategic Management	@MGT4010	Business Policy and Strategy	Yes
---	International Marketing	@MKT3050	Global Marketing Management	Yes
---	Marketing Strategy	@MKT4040	Strategic Marketing	Yes

**Germany****Host University: Albert-Ludwigs-Universität Freiburg, Germany**

Albert-Ludwigs-Universität Freiburg, Germany		CUHK		Result
Code	Course Title	Code	Course Title	
---	Marchen & Deutschland und Europa	%GER2150	Learning German Through Fairy Tales	Yes
---	Sprachkurs	%GER3110	German Language: Advanced I	Yes

**Host University: Universität Hannover, Germany**

Universität Hannover, Germany		CUHK		Result
Code	Course Title	Code	Course Title	
	Englische Wirtschaftssprache I	%ELT3110	Business Communication	Yes
71634	Internationale Finanzmärkte I	%FIN3020	International Finance	Yes
70862	Corporate Branding Management and Integrated Marketing Communication	%MKT3030	Integrated Marketing Communication	Yes
70803	Strategisches Marketing: Marketing VI	%MKT4040	Strategic Marketing	Yes

**Host University: Universität Mannheim, Germany**

Universität Mannheim, Germany		CUHK		Result
Code	Course Title	Code	Course Title	
---	Consumer Behavior: Implications for Retailing	@MKT3020	Consumer Behaviour	Yes

**Host University: Technical University of Dresden, Germany**

Technical University of Dresden, Germany		CUHK		Result
Code	Course Title	Code	Course Title	
---	German Language and Culture (Level A2/2)	@GER3110 @GER3210	German Language: Advanced I German Language: Advanced II	Yes

**Host University: Ruprecht-Karls-Universität Heidelberg, Germany**

Ruprecht-Karls-Universität Heidelberg, Germany		CUHK		Result
Code	Course Title	Code	Course Title	
---	German Language and Culture (CEFR A1/1)	@GER1310	Sum Inten German: Begin's Level	Yes

Remarks: \* units exempted for the year of 2006-2007

% units exempted for the year of 2007-2008

@ units exempted for the year of 2008-2009

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---	German Language and Culture (CEFR A1/1)	@Ger1110 @GER1160	German Language: Beginners I Sounds of German	Yes
---	German Language and Culture (CEFR A1/1)	@GER1110 @GER1210	German Language: Beginners I German Language: Beginners II	Yes

**Finland**

**Host University: University of Tampere, Finland**

University of Tampere, Finland		CUHK		Result
Code	Course Title	Code	Course Title	
KKEN17	Business English I	@ELT3110	Bus Commun (For Stu of Fa of Ba)	Yes
ASIAB002	Greater China as a Business Area	@MGT4510	China Business	Yes
ASIAB001	Introduction to Asia as a Business Area	@MGT4540	Asian Business	Yes

**Host University: University of Oulu, Finland**

University of Oulu, Finland		CUHK		Result
Code	Course Title	Code	Course Title	
721557S	Strategy and Management	@MGT4010	Business Policy and Strategy	Yes
721415A	Industrial Sales Management	@MKT3040	Salesmanship & Sales Management	Yes
721922A	Theory of Corporate Finance	@FIN4160	Intermediate Financial Theory	Yes
721424P	Business to Business Marketing	@MKT4010	Organizational Marketing	Yes

**Switzerland**

**Host University: Universite De Geneve, Switzerland**

Universite De Geneve, Switzerland		CUHK		Result
Code	Course Title	Code	Course Title	
---	Macroeconomics and Finance for Developing Countries	@DSE3070	Eco Aspects of Bus Environment	Yes
---	Financial Market Integration	@FIN3020	International Finance	Yes

**Host University: University of St. Gallen, Switzerland**

University of St. Gallen, Switzerland		CUHK		Result
Code	Course Title	Code	Course Title	
3154	Fundamentals of Logistics Management	@DSE4170	Global Logistics Management	Yes
3172	Strategy Crafting & Execution	@MGT4010	Business Policy and Strategy	Yes

**New Zealand**

**Host University: The University of Auckland, New Zealand**

The University of Auckland, New Zealand		CUHK		Result
Code	Course Title	Code	Course Title	
ECON111	Macroeconomics	@DSE1040	Eco for Business Studies II	Yes
OPSMGT255	Introduction to Operations and Supply Chain Management	@DSE2030	Operations Management	Yes
MKTG301	Marketing Strategy	@MKT4040	Strategic Marketing	Yes

Remarks: \* units exempted for the year of 2006-2007

% units exempted for the year of 2007-2008

@ units exempted for the year of 2008-2009

**Spain**

**Host University: Universidad De Granada, Spain**

Universidad De Granada, Spain		CUHK		Result
Code	Course Title	Code	Course Title	
---	Intensive Spanish Language Course Level Intermediate B	@SPA3110 @SPA3210	Spanish Language: Advanced I Spanish Language: Advanced II	Yes

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