

The Chinese University of Hong Kong
Faculty of Business Administration (Undergraduate Office)

Citi Luncheon Meeting 28th Sep 2007

Three third year Quantitative Finance students, Lee Chi Cheung, Lee Wing Ting, Yuan Yun, and a fourth year student of Professional Accountancy program, Xue Yang, along with six students from two other local universities were invited to have lunch meeting with Citi's senior executives and human resources staff members at Citi's Asia Pacific's headquarters. Below are a few sharing from CUBA's representatives.

I still can't believe that I had a nice lunch in a board room, enjoying the beautiful Victoria Harbour scenery from the 50th floor of Citi Tower, with senior executives from a top bank — Citi. There were only 10 students from 3 universities joining this luncheon meeting organized by Citi and I was one of the lucky students.

This luncheon meeting was not a serious meeting, it was quite casual and relaxing. We asked a lot of questions, including the executives' views on development in China, career paths and so on. There were three top senior executives and three experienced staff members of human resources sharing their views on Citi's business strategy, their careers and their lives as Citi bankers.

After this luncheon meeting, I have a better understanding of Citi, especially Citi's culture. I also got more insight on what my future career path should be and how to achieve it. I have to thank CUBA for giving me this chance to participate in this luncheon meeting.

Lee Wing Ting, Carol

Citi's Chief Finance Officer, Chief Operational Officer, Head of Human Resources and Head of Equity Division came to the lunch gathering. They gave us the tremendous opportunity to ask them questions. Someone asked about how Citi positions itself in the Greater China Region, another asked about the recent business changes and the subprime problem's effects, while some asked about things more directly related to the recruitment issue. All four of the senior executives answered those questions from the different perspectives of their business function and their own experience. Then they asked us about our criteria in searching for and choosing a company. And I found out Citi emphasizes a lot on corporate responsibility and contributing to the community.

Crystal Yuan Yun

The luncheon gathering in Citi Asia Pacific's headquarters was one of the most fascinating events I had ever attended. We had constant interaction with executives from various departments and with talent from Hong Kong's other prestigious universities. We shared our point of views on the industry's future and were introduced to the strategic direction of the company, especially within the Asia Pacific region, and more importantly, the unique corporate culture of commitment to corporate social responsibility and continuous investment in talent. This last point could be well demonstrated by the senior executives giving up some of their precious business time to participate in the luncheon gathering.

Feeling relaxed — first by regarding students from other colleges as peers sharing a similar background with similar career ambitions, and second by regarding the luncheon gathering as an opportunity purely designated for gaining more knowledge in the respective area — helps remove the nervousness and awkwardness that may arise. After all, it's also a chance for us to decide whether this is an ideal place to start our long-term endeavors.

XUE, Yang (Pius)

“The meeting with four of the senior Citi management was a remarkable experience. Citi was so sincere in its desire to meet university students that its Chief Financial Officer, Chief Operations Officer, Regional Head of Human Resources and Head of Equities were present. Ten students from CUHK, HKU and HKUST were very eager to find out more about Citi and about the career prospects in Citi too. We talked about the future development of Citi in Asia, past experiences of the senior management, management's views on keys to succeeding in one's career and, last, but not least, the corporate social responsibilities of Citi. Whenever we talked about the working atmosphere in Citi, I could feel the strong desire of Citi's staff to strive for 'change' and 'success'. This desire has surely motivated many of us who were at the luncheon to improve ourselves and not to fear changes in our career development.”

Lee Chi Cheung



LEE Chi Cheung, Frank: 3rd from the right
LEE Wing Ting: 6th from the left.
XUE, Yang: 1st from the left
YUAN Yun, Crystal: 8th from the left